

# DISTRICT OF COLUMBIA WATER AND SEWER AUTHORITY

## **Board of Directors**

Finance and Budget Committee

Thursday, May 24, 2012

11:00 a.m.

| 1. | Call to Order   |
|----|---|
| 2. | <ul> <li>April 2012 Financial Report (Attachment 1)</li></ul>         |
| 3. | Discussions on FY 2012 Projections (Attachment 2) Olu Adebo           |
| 4. | CIP Quarterly Update (Attachment 3)                                   |
| 5. | Financial/Procurement System Expansion/Upgrade Olu Adebo              |
| 6. | Action Item   |
| 7. | Agenda for June Committee Meeting (Attachment 5) Timothy L. Firestine |

8. Adjournment

FOLLOW-UP ITEMS – Finance & Budget Committee (There were no Follow-up Items from the Meeting held April 26, 2012)

#### **ATTACHMENT 1**



# April 2012 FINANCIAL REPORT

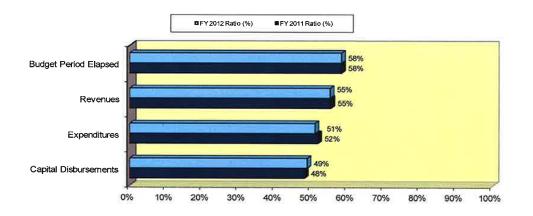
#### FY 2012 FINANCIAL PERFORMANCE

At the end of April, with approximately 58 percent of the fiscal year completed, we are on track with budgetary expectations. The FY 2012 mid-year budget review process is well underway and we are providing the Committee and Board with preliminary projections for revenues, operating expenses, and capital disbursements. The table below summarizes detailed information as discussed later in this report.

#### Financial Performance As of April 30, 2012 (\$ in millions)

|                       | Approved | Revised<br>Budget | YTD<br>Budget | YTD<br>Actual | Variance<br>Favorable (Unfavorable) |       | % Revised<br>Budget | Year-End<br>Projection |
|-----------------------|----------|-------------------|---------------|---------------|-------------------------------------|-------|---------------------|------------------------|
|                       |          |                   |               |               | 58.3% of Budget                     |       |                     |                        |
| Revenues (Receipts)*  | \$412.2  | \$426.4           | \$248.7       | \$235.5       | (\$13.2)                            | -5.3% | 55.2%               | \$422.5                |
| Expenditures*         | \$422.4  | \$415.4           | \$242.3       | \$212.0       | \$30.3                              | 12.5% | 51.0%               | \$388.6                |
| Capital Disbursements | \$555.8  | \$531.7           | \$303.1       | \$260.1       | \$43.0                              | 14.2% | 48.9%               | \$500.1                |

\* Straight-lined (7/12 of revised budget)



#### 120-day Operating Reserve Analysis (\$ in millions)

| FY 2012 120-day Operating Reserve Objective | \$125.5 |
|---|---------|
| Actual Average Daily Balances               | \$158.2 |
| Difference                                  | \$32.7  |

#### **OPERATING REVENUES & RECEIPTS**

At the end of April 2012, cash receipts totaled \$235.5 million, or 55.2 percent of the revised FY 2012 budget. Several categories of customers make payments on a quarterly basis, including the federal and District governments, and wholesale customers. The table below provides a summary of operating receipts at the end of April.

| Revenue Category                              | FY 2012<br>Revised<br>Budget | Year-to-<br>Date<br>Budget | Actual<br>Received | Va<br>Favorable | riance<br>(Unfavorable) | Actual % of<br>Budget | Year End<br>Projections | Variance<br>Proi v. Bud | Percent |
|---|------------------------------|----------------------------|--------------------|-----------------|-------------------------|-----------------------|-------------------------|-------------------------|---------|
| Residential, Commercial, and Multi-family     | 226.2                        | 132.0                      | 122_9              | (9_1)           | -6.9%                   | 54_3%                 | 221.4                   | (4.8)                   | 97.99   |
| Federal                                       | 47.5                         | 27.7                       | 34.1               | 6.4             | 23,1%                   | 71,6%                 | 47,5                    | 0.0                     | 100,19  |
| District Government                           | 11,1                         | 6.4                        | 6,4                | (0,0)           | 0.0%                    | 58.0%                 | 10,6                    | (0.5)                   | 95.89   |
| DC Housing Authority                          | 6_4                          | 3.7                        | 4.5                | 0.8             | 20.4%                   | 70.2%                 | 6,9                     | 0,5                     | 108,39  |
| Customer Metering Fee                         | 10,8                         | 6,3                        | 6,7                | 0,4             | 5,6%                    | 61,6%                 | 11.0                    | 0.2                     | 101.99  |
| Wholesale                                     | 74_4                         | 43,4                       | 37,6               | (5.8)           | - 13,3%                 | 50_6%                 | 74,4                    | 0.0                     | 100.09  |
| Right-of-Way Fee/PILOT                        | 22.5                         | 13.1                       | 13.5               | 0.4             | 2.8%                    | 59.8%                 | 22.4                    | (0.1)                   | 99.65   |
| Subtotal (before Other Revenues)              | \$398,9                      | \$232.7                    | \$225.7            | (\$7.0)         | -3.0%                   | 56.6%                 | \$394_3                 | (\$4,6)                 | 98.99   |
| Uther Revenue without RSF                     |                              |                            |                    |                 |                         |                       |                         |                         |         |
| IMA Indirect Cost Reimb, For Capital Projects | 4.0                          | 2,3                        | 0.0                | (2.3)           | -100.0%                 | 0.0%                  | 6.0                     | 2.0                     | 150.09  |
| DC Fire Protection Fee                        | 6,2                          | 3,6                        | 3.1                | (0.5)           | -14.7%                  | 50,0%                 | 6.2                     | 0.0                     | 100.09  |
| Stormwater (MS4)                              | 1.1                          | 0,6                        | 0.4                | (0.2)           | -37.7%                  | 33,6%                 | 0.9                     | (0.3)                   | 77.39   |
| Interest                                      | 0.8                          | 0,5                        | 0.5                | 0.0             | 7.4%                    | 62,7%                 | 0.5                     | (0.2)                   | 69.49   |
| Developer Fees (Water & Sewer)                | 6.0                          | 3.5                        | 5.1                | 1.6             | 45.7%                   | 85.0%                 | 6.9                     | 0.9                     | 115.09  |
| Others  | 2.9                          | 1.7                        | 0.7                | (1.0)           | -60.8%                  | 22.9%                 | 1.2                     | (1.7)                   | 41.49   |
| Subtotal                                      | \$21.0                       | \$12.2                     | \$9,8              | (2.4)           | -20_0%                  | 46,5%                 | \$21.7                  | \$0.7                   | 103,49  |
| Rate Stabilization Fund Transfer              | \$6.5                        | \$3,8                      | \$0.0              | (3.8)           | -100,0%                 | 0.0%                  | \$6,5                   | \$0.0                   | 100.09  |
| Other Revenue Subtotal                        | \$27.5                       | \$16.0                     | \$9.8              | (6.2)           | -38,9%                  | 35,5%                 | \$28,2                  | \$0.7                   | 102.69  |
| Grand Total                                   | \$426.4                      | \$248.7                    | \$235.5            | -\$13.2         | +5.3%                   | 55,2%                 | \$422.5                 | (\$3.9)                 | 99.19   |

#### REVENUE VARIANCE BY CATEGORY (In millions) As of April 30, 2012

#### **Discussion of Relevant Variance**

Receipts for Residential, Commercial and Multi-Family categories in April were \$14.6 million and cumulative receipts totaled \$122.9 million, or 54.3 percent of the revised FY 2012 budget. The consumption is generally lower in winter months whereas the year-to-date budget is based on straight-line basis. However, the receipts in these categories are projected to be slightly lower than the revised budget. Staff will continue to monitor and report receipts for these categories.

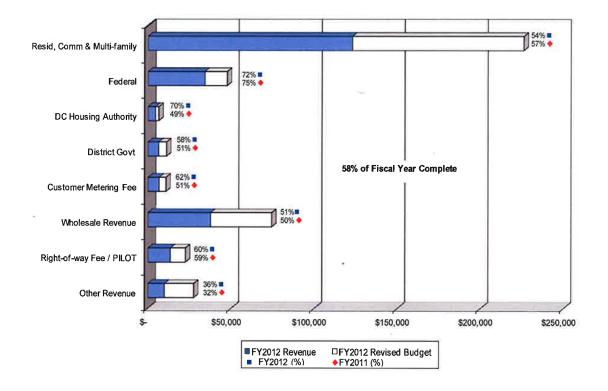
Receipts for the Federal payment were \$34.1 million or 71.8 percent of the annual budget. A total of \$1.42 million remains unpaid from the second and third quarterly payments. The unpaid balance pertains to Walter Reed Hospital, Joint Based Anacostia Bolling and National Geospatial Agencies. The staff is coordinating with U.S. Treasury to collect the payment.

The District Government actual receipts for the first three quarters total \$6.4 million or 58 percent of the revised FY 2012 budget. The District Government has disputed consumption on a large account, withholding a portion of their quarterly payment while the account is being investigated. Staff is meeting with the officials to complete the review.

DC Housing Authority's actual receipts total \$4.5 million or 70.2 percent of the revised budget. The receipt for the month of April 2012 was \$0.49 million. Since the fourth quarter 2011, DC Housing Authority was behind on their payments by a month due to significant turnover within their Accounts Payable Department. They have now caught up with their payment schedule. DC Water, therefore, has received one additional payment this year, not anticipated within the FY 2012 revised budget.

At the end of April, payments from Wholesale Customers total \$37.6 million or approximately 50.6 percent of the budget. The Wholesale customers are billed on a quarterly basis and payments are expected to be received in May 2012.

Other Revenue receipts are lower than the straight-lined budget at \$9.8 million or 35.5 percent of the budgeted category primarily due to IMA Indirect Cost Reimbursement and transfer of Rate Stabilization Fund. The IMA indirect capital reimbursement is not anticipated to be received until the fourth quarter of the fiscal year. We also anticipate the Rate Stabilization Fund transfer during the fourth quarter of the fiscal year.



#### FY 2012 OPERATING RECEIPTS BY CUSTOMER CATEGORY As of April 30, 2012

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#### BREAKDOWN OF RETAIL RECEIPTS BY CUSTOMER CATEGORY (\$ in 000's) April 30, 2012

|                      | Clean Rivers |        |        |              |         |  |  |  |  |
|----------------------|--------------|--------|--------|--------------|---------|--|--|--|--|
| Customer Category    | Water        | Sewer  | IAC    | Metering Fee | Total   |  |  |  |  |
| Residential          | 15,034       | 18,524 | 4,903  | 2,897        | 41,359  |  |  |  |  |
| Commercial           | 23,092       | 23,685 | 6,301  | 1,939        | 55,017  |  |  |  |  |
| Multi-family         | 13,422       | 16,142 | 1,816  | 682          | 32,062  |  |  |  |  |
| Federal              | 14,762       | 14,821 | 4,539  | 711          | 34,832  |  |  |  |  |
| District Govt        | 2,193        | 2,691  | 1,554  | 347          | 6,785   |  |  |  |  |
| DC Housing Authority | 1,920        | 2,356  | 219    | 78           | 4,572   |  |  |  |  |
| Total:               | 70,423       | 78,219 | 19,332 | 6,654        | 174,628 |  |  |  |  |

Note: The breakdown of Collections into Residential, Commercial, & Multi-family and Water and sewer is approximate as it is based on percentages of historical data and does not take into account adjustments and timing differences

#### Clean Rivers IAC – Actual vs. Budget April 30, 2012 (\$ in 000's)

|                      |        |              |          | Variance                    |               |           |
|----------------------|--------|--------------|----------|-----------------------------|---------------|-----------|
|                      | FY2012 | Year-To-Date | Actual   | Favorable /                 | Variance %    | Actual %  |
| Customer Category    | Budget | Budget       | Received | <unfavorable></unfavorable> | of YTD Budget | of Budget |
| Residential          | 8,178  | 4,770        | 4,903    | 133                         | 3%            | 60%       |
| Commercial           | 9,714  | 5,667        | 6,301    | 635                         | 11%           | 65%       |
| Multi-family         | 3,235  | 1,887        | 1,816    | (71)                        | -4%           | 56%       |
| Federal              | 6,052  | 3,530        | 4,539    | 1,009                       | 29%           | 75%       |
| District Govt        | 2,131  | 1,243        | 1,554    | 311                         | 25%           | 73%       |
| DC Housing Authority | 380    | 222          | 219      | (3)                         | -1%           | 57%       |
| Total:               | 29,690 | 17,319       | 19,332   | 2,013                       | 12%           | 65%       |

#### **OPERATING EXPENDITURES**

At the end of April, with approximately 58 percent of the fiscal year completed, operating expenditures (including debt service and the right of way and PILOT fees) totaled \$212.0 million, or 51 percent of the FY 2012 Board-revised budget of \$415.4 million. These numbers include estimated incurred but unpaid invoices.

|  |                  | FY 2012      |                             |       |           |                         |                       |          |                   |  |
|--|------------------|--------------|-----------------------------|-------|-----------|-------------------------|-----------------------|----------|-------------------|--|
| 8  | Board<br>Revised | YTD<br>as of | YTD Varia<br>Favorable/(Uni |       | Percent   | Preliminary<br>Year-End | Projection<br>Percent | Year-End | Board<br>Approved |  |
|  | Budget           | 04/30/2012   | \$\$                        | %     | of Budget | Projections             | of Budget             | Variance | Budget            |  |
| Personnel Services                             | 111,114          | 60,226       | 4,590                       | 7.1%  | 54%       | 107,382                 | 97%                   | 3,732    | 117,796           |  |
| Contractual Services                           | 79,747           | 35,291       | 11 228                      | 24.1% | 44%       | 73,516                  | 92%                   | 6,231    | 82,350            |  |
| Water Purchases                                | 31,517           | 15,130       | 3,255                       | 17.7% | 48%       | 29,400                  | 93%                   | 2,117    | 32,523            |  |
| Chemicals and Supplies                         | 29,947           | 13,661       | 3,808                       | 21.8% | 46%       | 26,112                  | 87%                   | 3,835    | 31,360            |  |
| Utilities                                      | 37,446           | 16,027       | 5,816                       | 26.6% | 43%       | 29,800                  | 80%                   | 7,646    | 38,047            |  |
| Small Equipment                                | 995              | 441          | 139                         | 24.0% | 44%       | 787                     | 79%                   | 208      | 993               |  |
| Subtotal O & M Expenditures                    | 290,765          | 140,776      | 28,838                      | 17.0% | 48%       | 266,998                 | 92%                   | 23,768   | 303,069           |  |
| Debt Service                                   | 102,613          | 58,450       | 1,407                       | 2.4%  | 57%       | 99,627                  | 97%                   | 2,986    | 129,392           |  |
| Payment in Lieu of Taxes                       | 16,882           | 9,848        |                             | 0.0%  | 58%       | 16,882                  | 100%                  |          | 19,215            |  |
| Right of Way                                   | 5,100            | 2,975        | -                           | 0.0%  | 58%       | 5,100                   | 100%                  |          | 5,100             |  |
| Total O & M Expenditures                       | 415,360          | 212,049      | 30,246                      | 12.5% | 51%       | 388,606                 | 94%                   | 26,755   | 456,775           |  |
| Personnel Services Charged to Capital Projects | (14,000)         |              | 578                         | -7.1% | 54%       | (13,530)                | 97%                   | (470)    | (16,690)          |  |
| Total Net Operating Expenditures               | 401.360          | 204 461      | 29 667                      | 12.7% | 51%       | 375 076                 | 93%                   | 26 285   | 440.085           |  |

#### EXPENDITURE VARIANCE BY CATEGORY (\$ in 000's) As of April 30, 2012

#### Discussion

*Personnel Services (\$111.1 million annual budget; 38.2 percent of O&M budget) –* At the end of April, personnel costs total \$60.2 million or 54 percent of budget. Of the 1,171 positions budgeted (1,202 positions authorized), 1,046 positions were filled at the end of April. Overtime spending totals \$2.7 million of the annual budget of \$5.0 million, or 6 percent of regular payroll costs. Overtime costs remain below the level of spending for the same period last year due to tighter controls and milder winter months experienced to date. We will continue to monitor and report overtime activities and risks. We expect to end the fiscal year at 97 percent of the revised operating budget in this category with savings mainly attributable to higher than anticipated vacancy rate and lower benefits costs.

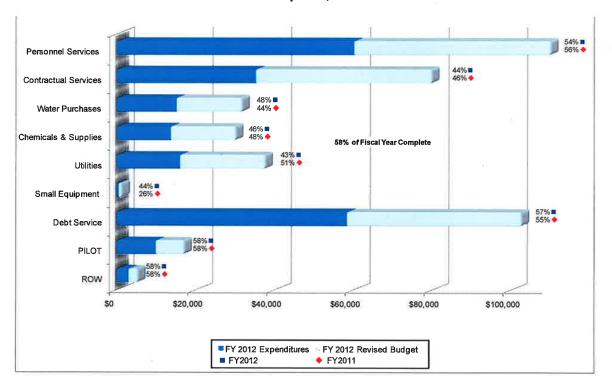
*Water Purchases (\$31.5 million annual budget; 10.8 percent of O&M budget)* – At the end of April, water purchases incurred total \$15.1 million or 48 percent of budget. The current variance in this category is attributable to hiring delays and lower than anticipated water demand at the Washington Aqueduct. We expect to end the fiscal year at 93 percent of the budget in this category.

*Chemicals and Supplies (\$29.9 million annual budget; 10.3 percent of O&M budget)* – At the end of April, chemical and supplies costs total \$13.7 million or 46 percent of budget. We continue to experience lower than anticipated spending on major chemicals, including ferric chloride, caustic soda (sodium hydroxide), various polymer and sodium hypochlorite resulting from lower flows. We expect to end the fiscal year at 87 percent of the revised operating budget in this category.

*Utilities (\$37.4 million annual budget; 12.9 percent of O&M budget)* – At the end of April, utilities expenditures total \$16.0 million or 43 percent of the budget. We expect to end the fiscal year at 80 percent of the revised operating budget in this category based on current and anticipated electricity market conditions. Later in the report is additional information concerning actual performance in this category.

*Debt Service (\$102.6 million annual budget)* – At the end of April, debt service expenditures total \$58.5 million or 57 percent of the budget. We expect to end the fiscal year at 97 percent of the budget in this category with savings primarily due to the successful issuance of the 2012 bond series at a lower than anticipated All-in-TIC of 3.27 percent.

Payment in Lieu of Taxes – (\$16.9 million annual budget) – Payments and accrued expenses for the District's PILOT fee totaled \$9.8 million. Actual payment differs due to previous Board direction and resulting offsets associated with the Fire Protection fee. We are accruing in accordance with the MOU on PILOT payments. The actual 2007 Board directive was to continue paying at the FY 2007 level until questions were resolved between DC Water and the City Administrator, which is still currently under discussion. The difference in the amount paid to the District annually and what is left in budget will be placed into an escrow account until the account is settled.



by Category (\$ in 000's) As of April 30, 2012

FY 2012 Operating Expenditures

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#### CAPITAL SPENDING

For the month of April 2012, actual disbursements totaled \$35.5 million, with year-to-date disbursements totaling \$260.1 million or 49 percent of the FY 2012 Revised disbursements budget. Planned capital disbursements through April 2012 were \$303.1 million, or 57 percent of the FY 2012 Revised disbursements budget.

#### % of FY 2012 FY 2012 FY 2012 Revised Actual Disbursements \*Projected Revised Disbursements Disbursements Disbursements Budget Budget Budget Percent Percent Variance of of YTD APR. -'12 <sup>1</sup> YTD Annual Compared Amount Annual Annual to Plan Description Budget Budget Wastewater Treatment \$275,845 \$152,009 \$19,240 \$137,668 9% 50% \$268,667 97% Sanitary Sewer 39,922 21,652 2,413 13.073 40% 33% 24,332 61% Combined Sewer Overflow 132,016 79,013 9,655 70,249 11% 53% 130,140 99% Stormwater 1,408 2,775 401 2,626 -87% 95% 2,965 107% Water 54,461 33,085 3,119 24,336 26% 45% 47,228 87% Washington Aqueduct 11,373 7,000 0 3,436 51% 30% 11,373 100% Capital Equipment 15,349 8,953 720 8,672 3% 56% 15,349 100% Total Capital Projects \$ 531,741 **\$303,120** \$ 35,547 \$260,060 14% 49% \$500.053 94%

#### Capital Disbursements Variance (\$ in 000's) As of April 30, 2012

#### Discussion

The spending variance between the FY 2012 Revised Disbursements Budget and Actual disbursements, on a year-to-date basis, amounted to \$43.1 million resulting from under-spending in all service areas except Stormwater.

Spending in the Wastewater Treatment Service Area was at 91 percent through April as compared to 94 percent as of March 2012, with bulk of the under-spending resulting from a lag in contract award for two contracts for the New Digestion Facilities (Project XA). Spending for the Enhanced Nitrogen Removal Facility (ENRF) continues ahead of schedule, while spending in the Liquid Process and Plantwide Programs continues to lag behind the budgeted amounts. With regards to the Liquids Processing Program, there are four projects that continue to comprise the majority of the under-spending: Project BG – Dual Purpose Rehabilitation; Project BR – Nitrification/Denitrification Facilities; Project BT – Filtration/Disinfection Facilities Phase II; and Project TQ – 504H3 Nitrification Facility. Spending for the Liquid Process Program is

currently projected to be approximately 87 percent of the Revised FY 2012 budget and the reduced spending will not impact any of the critical aspects of the projects. In the Plantwide Program, the Process Computer and Control Systems (Projects GP and TA) still accounts for the majority of the year-to-date under-spending, but is still forecasted to recover during the balance of FY 2012. Generally, overall spending in the Wastewater Treatment area is anticipated to recover during the remainder of FY 2012.

The Sanitary Sewer Service Area continues to experience year-to-date reduced spending and recovery is not projected to occur in FY 2012. As indicated in previous months, this is the result of a reprioritization that would result in additional inspection work being done to refine project scopes, prior to the awarding of construction contracts.

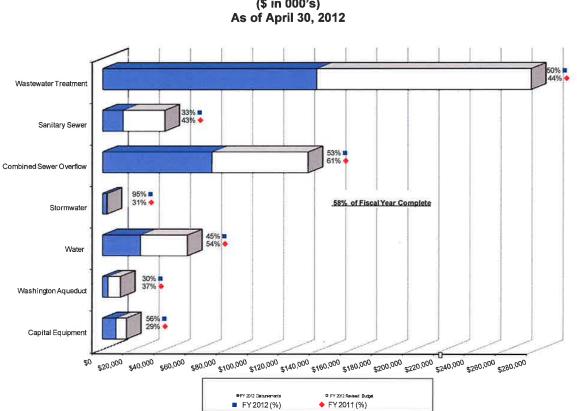
In the Combined Sewer Overflow Service Area, spending related to the Clean Rivers Project has been marginally lower than budgeted: however, there is no impact on project progress and spending should be on target for the remaining of FY 2012. As indicated previously, the underspending in the Combined Sewer Projects Program will continue for the remainder of FY 2012 due to a delayed close-out process related to the Outfall Sewer Rehabilitation (Project D2) and the Main & O Pump Station (Project K1).

The Stormwater Service Area continues to spend ahead of schedule but is estimated to come within budget for FY 2012.

The Water Service Area under-spending amounts to approximately \$8.8 million, primary driven by the Water Pumping, Distribution and Lead Programs. Spending in the Water Distribution Program is currently projected to be 90 percent of the budgeted disbursements. However, spending is not anticipated to recover in the Lead Program. With regards to the Pumping Program, the reduced spending continues in the Upgrades to Ft. Reno Pump Station (Project AY) and Rehabilitation of Bryant St. Pump Station (Project M6) projects. As indicated previously, with regards to the Ft. Reno Pump Station project, there are design change as well as coordination issues with Pepco: depending on the timing of the resolutions of these items, the spending may recover during FY 2012. There are a number of items impacting the spending at the Bryant St. Pump Station (painting, change order for the hydraulic loop, scada, etc.) none of which are critical to the project, but the spending is not anticipated to recover in FY 2012.

The Washington Aqueduct's billings remain below what was originally budgeted, but the Aqueduct staff has indicated that the billings will recover over the third and fourth quarter of FY 2012 to come within the budgeted disbursements.

Capital Equipment spending, estimated on a pro-rata basis for the fiscal year, is in close proximity to the budgeted disbursements on a year-to-date basis.



FY 2012 Capital Disbursements Compared to Plan By Service Area (\$ in 000's) As of April 30, 2012

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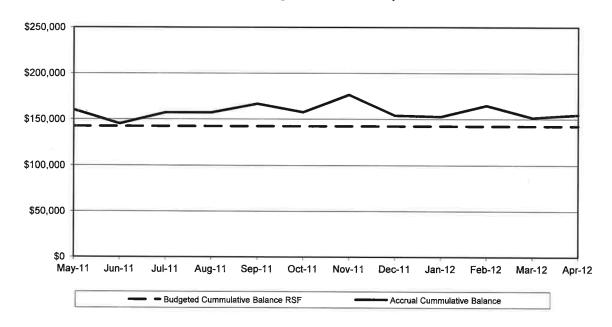
#### **CASH AND INVESTMENT BALANCES**

At the end of April, our operating reserve balance was \$138.0 million as compared to the FY 2012 operating reserve level objective of \$125.5 million. The following table provides a summary of all cash and investment account balances.

#### Cash Balances As of April 30, 2012 (\$ in millions)

| Rate Stabilization Fund Account (RSF) | \$16.7  |
|---------------------------------------|---------|
| Operating Reserve Accounts            | 138.0   |
| DC PILOT Fund                         | 10.0    |
| Operating Cash Balance Including RSF  | 164.7   |
| Debt Service Reserve - Series 98      | 24.0    |
| Bond Construction Fund - Series 10    | 62.1    |
| Bond Construction Fund - Series 12    | 302.1   |
| CSO LTCP Appropriations Account       | 60.1    |
| Total All Funds                       | \$613.0 |

#### FY 2012 Operating Cash Balances (\$ in 000's) (Operating Reserve and RSF)



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#### **Overall Portfolio Performance**

As of April 2012, DC Water's total investment portfolio continues to perform well and complies with the Authority's Investment Policy. Returns continue to exceed the established benchmarks for short term (less than one year) and core (one plus years) funds. Interest income for April (**on a cash basis**) was \$73,878 with year-to-date totals of \$275,840 as compared to the budget of \$535,376 for the year. A detailed investment performance report is attached.

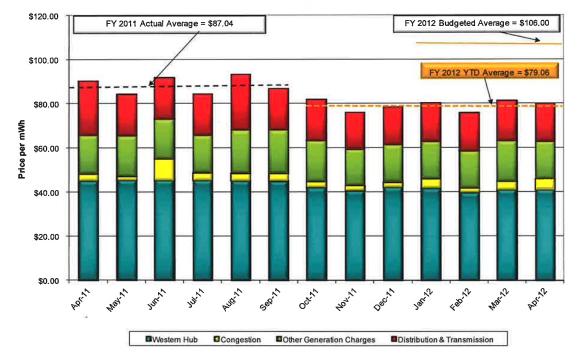
## **OTHER STATUS REPORTS**

#### ELECTRICITY

As of April 2012, we have purchased approximately 79 percent, or 23 MW, of the Authority's electric load at annual Western Hub average unit price of \$43.67/mWh. For FY 2013, staff has already purchased approximately 69 percent, or 20MW, of the Authority's electric load through January 31 at the Western Hub average unit price of \$39.98/mWh.

Current electricity market conditions have been significantly below prior years' experience. Staff continues to monitor the futures market with intent to purchase additional electric loads for FY 2013 if market conditions are appropriate and in line with budget assumptions.

The chart below depicts the all-in-cost for the electricity purchased by the Authority. As indicated in the chart, electricity prices generally increase during the winter and summer peak months. The average all-in-cost paid for April 2012 was \$80.05/mWh, with the year-to-date average at \$79.06/mWh. We expect to end the fiscal year at an estimated average all-in-cost of \$81.90/mWh.



MONTHLY ELECTRICITY PRICING (ALL-IN-COST)

Notes: A) Other generation charges include the capacity charges, loss factor adjustments, ancillary costs, and other adder (administrative) fees associated with electricity procurement over the spot market B) Prices include accruals for invoices not yet received.

#### **Electricity Costs**

The revised FY 2012 electricity budget of \$29.2 million represents 78 percent of the total utilities budget and assumes an average all-in-cost of \$106.00/mWh.

The current purchasing strategy can be compared to two benchmarks: the Standard Offer Service (S.O.S.) and spot market prices. As indicated in the chart below, DC Water's average year-to-date actual price is higher than the spot market price and significantly below the S.O.S. price.

|             | All-In-                               | Cost (\$/mW    | /h)                 |              | Electricit | (\$000)  |                       |
|-------------|---------------------------------------|----------------|---------------------|--------------|------------|----------|-----------------------|
|             | L                                     | Init Price     |                     |              | Amour      | Variance |                       |
|             | Standard<br>Offer Service<br>(S.O.S.) | Spot<br>Market | Actual <sup>1</sup> |              | Budgeted   | Actual   | Budgeted<br>vs Actual |
| Oct-11      | \$127.19                              | 76.55          | 81.99               | Oct-11       | \$1,943    | \$792    | \$1,151               |
| Nov-11      | \$128.01                              | 69.88          | 75.92               | Nov-11       | \$1,933    | \$1,267  | \$666                 |
| Dec-11      | \$127.72                              | 69.60          | 78.27               | Dec-11       | \$2,475    | \$1,166  | \$1,309               |
| Jan-12      | \$128.30                              | 71.67          | 80.30               | Jan-12       | \$2,474    | \$1,343  | \$1,131               |
| Feb-12      | \$126.46                              | 65.86          | 75.57               | Feb-12       | \$2,515    | \$1,118  | \$1,397               |
| Mar-12      | \$126.67                              | 70.12          | 81.34               | Mar-12       | \$1,878    | \$1,438  | \$440                 |
| Apr-12      | \$128.30                              | 71.91          | 80.05               | Apr-12       | \$1,876    | \$1,597  | \$279                 |
| YTD Average | \$127.52                              | \$70.80        | \$79.06             | YTD Total    | \$15,094   | \$8,720  | \$6,374               |
|             |                                       |                |                     | Remainder    | \$14,124   |          |                       |
|             |                                       |                |                     | Total Budget | \$29,218   |          |                       |

Overall, the FY 2012 electricity expenditure to date continues to track favorably to budget. We expect to end the fiscal year with significant savings in this category mainly attributable to lower than anticipated market prices for electricity.

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#### **RETAIL & WHOLESALE ACCOUNTS RECEIVABLE**

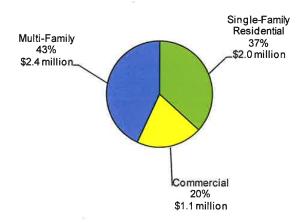
The following tables and chart show retail and wholesale accounts receivable over 90 days including a breakdown by customer class.

#### Delinquent Accounts Receivable Greater Than 90 Days by Customer April 30, 2012

|                    | R              | ETAL          | WHOL           | ESALE         | тс             | DTAL          |
|--------------------|----------------|---------------|----------------|---------------|----------------|---------------|
|                    | Greater        | than 90 Days  | Greater th     | nan 90 Days   | Greater t      | han 90 Days   |
|                    | \$ in millions | # of accounts | \$ in millions | # of accounts | \$ in millions | # of accounts |
| September 30, 2006 | \$7.4          | 14,762        | \$0.0          | 0             | \$7.4          | 14,762        |
| September 30, 2007 | \$7.1          | 14,917        | \$0.0          | 0             | \$7.1          | 14,917        |
| September 30, 2008 | \$6.1          | 15,635        | \$0.0          | 0             | \$6.1          | 15,635        |
| September 30, 2009 | \$4.9          | 10,211        | \$0.0          | 0             | \$4.9          | 10,211        |
| September 30, 2010 | \$5.1          | 13,441        | \$0.0          | 0             | \$5.1          | 13,441        |
| September 30, 2011 | \$5.5          | 13,039        | \$0.0          | 0             | \$5.5          | 13,039        |
| October 31, 2011   | \$5.5          | 12,831        | \$0.0          | 0             | \$5.5          | 12,831        |
| November 30, 2011  | \$5.4          | 12,629        | \$0.0          | 0             | \$5.4          | 12,629        |
| December 31, 2011  | \$5.6          | 13,549        | \$0.0          | 0             | \$5.6          | 13,549        |
| January 31, 2012   | \$5.6          | 13,541        | \$0.0          | 0             | \$5.6          | 13,541        |
| February 29, 2012  | \$5.6          | 12,938        | \$0.0          | 0             | \$5.6          | 12,938        |
| March 31, 2012     | \$5.4          | 12,533        | \$0.0          | 0             | \$5.4          | 12,533        |
| April 30, 2012     | \$5.5          | 12,384        | \$0.0          | 0             | \$5.5          | 12,384        |

\*In June 09 the Authority wrote off approximately \$1.3M of bad debt





| Delinquent Accounts Receivable   |
|----------------------------------|
| Greater Than 90 Days by Customer |
| April 30, 2012                   |

| [                         |             |                        |                     | ٨             | Month of April (All Categories) |               |                |                    |                |                    |                |
|---------------------------|-------------|------------------------|---------------------|---------------|---------------------------------|---------------|----------------|--------------------|----------------|--------------------|----------------|
|                           |             | Number of Account      | s                   | A             | tive                            | Ins           | ctive          |                    |                | Total Delinqu      | ent            |
|                           | W &S<br>a/c | Impervious Only<br>a/c | Total No. of<br>a/c | No. of<br>a/c | Amount<br>(\$)                  | No. of<br>a/c | Amount<br>(\$) | No. of<br>a/c Mar. | Amount<br>(\$) | No. of<br>a/c Apr. | Amount<br>(\$) |
| Commercial                | 11,799      | 3,441                  | 15,240              | 1,442         | 968,160.08                      | 155           | 147,845.24     | 1,893              | 1,086,754.26   | 1,597              | 1,116,005.32   |
| Multi-family              | 7,367       | 464                    | 7,831               | 948           | 2,152,348.52                    | 145           | 240,701.26     | 1,072              | 2,340,058.57   | 1,093              | 2,393,049.78   |
| Single-Family Residential | 103,670     | 3,398                  | 107,068             | 7,997         | 1,349,351.17                    | 1,697         | 686,889.49     | 9,568              | 2,010,086.18   | 9,694              | 2,036,240.66   |
| Total                     | 122,836     | 7,303                  | 130,139             | 10,387        | 4,469,859.77                    | 1,997         | 1,075,435.99   | 12,533             | 5,436,899.01   | 12,384             | 5,545,295.76   |

-Included in the above \$4.47m (or 10,387 accounts) of the DC Water Over 90 days delinquent accounts, \$646,166.11 (or 2,589 accounts) represents Impervious only Accounts over 90 days delinquent. -Reportable delinquencies do not include balances associated with long-standing disputes between DC Water and two large commercial customers.

# D.C. WATER AND SEWER AUTHORITY FY 2012 CASH FLOW SUMMARY through 4/30/12 (\$ in 000's)

|   | (\$ in 000's) |             |                |            |       |            |
|---|---------------|-------------|----------------|------------|-------|------------|
|   |               |             | YTD            |            |       |            |
|   | Annual        | YTD         | Actual Cash    | Variance   |       | FY 2012    |
|   | Budget        | 58%         | Oct. 1, 2011 - | Favorable  |       | Year End   |
|   | Cash Basis    | Cash Budget | Apr. 30, 2012  | (Unfavorab | le)   | Projection |
| OPERATING BUDGET                                      |               |             |                |            |       |            |
| Cash Provided   |               |             |                |            |       |            |
| Retail  | 302,041       | 175,184     | 174,628        | (555)      | 0%    | 297,506    |
| Wholesale   | 74,361        | 43,129      | 37,632         | (5,497)    | -13%  | 74,361     |
| Other   | 43,259        | 25,090      | 23,019         | (2,071)    | -8%   | 43,919     |
| Transfer from Rate Stabilization Fund                 | 6,500         | 3,770       | 20,010         | (3,770)    | -100% | 6,500 -    |
| Total Cash Provided                                   | 426,161       | 247,173     | 235,279        | (11,894)   | -5%   | 422,285    |
| Total Casil Provideu                                  | 420,101       | 241,113     | 233,213        | (11,034)   | -070  | 422,200    |
|   |               |             |                |            |       |            |
| Operating Cash Used                                   | 07.444        | 50.000      | FO 765         | (400)      | 404   | 00.000     |
| Personnel Services                                    | 97,114        | 56,326      | 56,755         | (429)      | -1%   | 93,852     |
| Contractual Services                                  | 79,746        | 46,253      | 39,270         | 6,983      | 15%   | 73,516     |
| Chemicals & Supplies                                  | 29,946        | 17,369      | 15,721         | 1,648      | 9%    | 26,112     |
| Utilities   | 37,447        | 21,719      | 13,693         | 8,026      | 37%   | 29,800     |
| Water Purchases                                       | 31,517        | 18,280      | 15,909         | 2,371      | 13%   | 29,400     |
| Small Equipment                                       | 995           | 577         | 606            | (29)       | -5%   | 787        |
| Total Operating Cash Used                             | 276,765       | 160,524     | 141,954        | 18,570     | 12%   | 253,467    |
| ······ • • • • • • • • • • • • • • • •                | ,             |             |                |            |       | ,          |
| Other Cash Used                                       |               |             |                |            |       |            |
| Debt Service  | 100,776       | 58,450      | 54,742         | 3,709      | 6%    | 99.627     |
|   |               |             |                | ,          | 32%   | 21,982     |
| Payment In Lieu of Taxes/Right of Way                 | 22,365        | 12,972      | 8,757          | 4 214      |       |            |
| Total Other Cash Used                                 | 123,141       | 71,422      | 63,499         | 7,923      | 11%   | 121,609    |
| Total Cash Used                                       | 399,906       | 231,945     | 205,452        | 26,493     | 11%   | 375,076    |
|   |               |             |                |            |       |            |
| Net Cash Provided (Used) by Operating Act.            | 26,255        | 15,228      | 29,826         | 14,599     |       | 47,209     |
|   |               |             |                |            |       |            |
| CAPITAL BUDGET  |               |             |                |            |       |            |
| Cash Provided   |               |             |                |            |       |            |
| Debt Proceeds   | 258,889       | 150,156     | 100,868        | (49,288)   | -33%  | 249,477    |
| Capital Equipment Financing                           | 8,184         | 4,747       |                | (4,747)    | -100% | 8,184      |
| EPA Grants  | 25,455        | 14,764      | 14,883         | 119        | 1%    | 23,905     |
| CSO Grants  | 31,332        | 18,173      | 16,065         | (2,107)    | -12%  | 21,065     |
|   |               |             |                |            | 232%  |            |
| Interest Income                                       | 93            | 54          | 180            | 126        |       | 305        |
| Wholesale Capital Contributions                       | 175,242       | 101,640     | 86,468         | (15,173)   | -15%  | 164,571    |
| Total Cash Provided                                   | 499,195       | 289,533     | 218,463        | (71,070)   | -25%  | 467,507    |
|   |               |             |                |            |       |            |
| Cash Used   |               |             |                |            | 14    |            |
| WASA Capital Program                                  | 520,368       | 301,813     | 256,623        | 45,190     | 15%   | 488,680    |
| Washington Aqueduct Projects                          | 11,373        | 6,596       | 3,436          | 3,160      | 48%   | 11,373     |
| Total Cash Used                                       | 531,741       | 308,410     | 260,059        | 48,351     | 16%   | 500,053    |
|   |               |             |                |            |       | ,          |
| Net Cash/PAYGO Provided (Used) by Cap. Act.           | (32,546)      | (18,876)    | (41,596)       | (22,719)   |       | (32,546)   |
|   | (;- :-)       | (,,         | (11,000)       | (          |       | (()        |
|   |               |             |                |            |       |            |
| Beginning Balance, October 1 (Net of Rate Stab. Fund) | 150,035       |             | 150,035        |            |       | 150,035    |
|   |               | 45.000      |                |            |       |            |
| Plus (Less) Operating Surplus                         | 26,255        | 15,228      | 29,826         |            |       | 47,209     |
| Wholesale Customer Refunds from Prior Years           | (5,250)       | (3,045)     | 0              |            |       | (5,661)    |
| Interest Earned From Bond Reserve                     | 256           | 148         | 220            |            |       | 223        |
| Transfer to Rate Stabilization Fund                   | (12,250)      | (7,105)     | 0              |            |       | (12,250)   |
| Prior Year Federal Billing Reconciliation             | (1,000)       | (580)       | (500)          |            |       | (1,000)    |
| Cash Used for Capital                                 | (32,546)      | (18,877)    | (41,596)       |            |       | (32,546)   |
| Balance Attributable to O&M Reserve                   | 125,500       |             | 137,986        |            | -     | 146,011    |
|   |               |             |                |            |       |            |
|   | Current       |             |                |            |       |            |
| OTHER CASH RESERVES                                   | Balance       |             |                |            |       |            |
|   |               |             |                |            |       |            |
| Rate Stabilization Fund                               | 16,700        |             |                |            |       |            |
| CSO Long-Term Control Plan Appropriation              | 60,199        |             |                |            |       |            |
| DC PILOT Reserve Fund                                 | 10,003        |             |                |            |       |            |
|   |               |             |                |            |       |            |

| FY 2012 Overtime            |
|-----------------------------|
| Budget vs Actual            |
| Period Ended April 30, 2012 |

|                                  |                  | FY          | 2011                             |                                    | FY 2012          |   |   |                                  |  |  | _                                      |
|----------------------------------|------------------|-------------|----------------------------------|------------------------------------|------------------|---|---|----------------------------------|--|--|--|
|                                  |                  |             |                                  |                                    |                  |   |   | F                                | 2012 Year-to-D                                   | ate  |  |
| Department                       | Annual<br>Budget | Actual      | Percent of<br>Budget<br>Expended | Actual to<br>Budget \$<br>Variance | Annual<br>Budget | Percent of<br>Annual Budget<br>Expended | Straight-Line<br>Budget<br>10/01/11 -<br>04/30/12 | Actual<br>10/01/11 -<br>04/30/12 | Actual to<br>Straight-Line<br>Budget<br>Variance | Percentage<br>YTD Straight-<br>Line Budget<br>Expended | YTD Overtime<br>as % of YTD<br>Regular |
|                                  |                  |             |                                  |                                    |                  |   |   |                                  |  |  |  |
| Office of the Secretary          | 4,000            | 1,854       | 46%                              | 2,146                              | 4,000            | 38%                                     | 2,320   | 1,523                            | 797  | 66%  | 1%                                     |
| General Manager                  | 15,000           | 671         | 4%                               | 14,329                             | 13,000           | 7%                                      | 7,540   | 963                              | 6,577  | 13%  | 0% 🔊                                   |
| General Counsel                  | 2,000            | 2,731       | 137%                             | (731)                              | 2,000            | 26%                                     | 1,160   | 524                              | 636  | 45%  | 0%                                     |
| External Affairs                 | 2,000            | 2,703       | 135%                             | (703)                              | 2,000            | 21%                                     | 1,160   | 418                              | 742  | 36%  | 0%                                     |
| Internal Audit                   |                  |             | 0%                               | -                                  | -                | 0%                                      | 0   | 0                                | 0  | 0%   | 0%                                     |
| Information Technology           | 25,000           | 15,471      | 62%                              | 9,529                              | 24,006           | 64%                                     | 13,923  | 15,356                           | (1,433)  | 110%   | 1%                                     |
| Procurement                      | 30,000           | 24,545      | 82%                              | 5,455                              | 30,000           | 54%                                     | 17,400  | 16,123                           | 1,277  | 93%  | 1%                                     |
| Customer Service                 | 250,000          | 188,688     | 75%                              | 61,312                             | 240,000          | 39%                                     | 139,200   | 93,640                           | 45,560   | 67%  | 2%                                     |
| Finance & Budget                 | 30,000           | 28,140      | 94%                              | 1,860                              | 30,000           | 44%                                     | 17,400  | 13,207                           | 4,193  | 76%  | 1%                                     |
| Risk Management                  | 1,000            | 94          | 9%                               | 906                                | 1,000            | 9%                                      | 580   | 88                               | 492  | 15%  | 0%                                     |
| Assistant General Manager        | 1,000            | 222         | 22%                              | 778                                | 1,000            | 46%                                     | 580   | 462                              | 118  | 80%  | 0%                                     |
| Human Capital Management         | 5,000            | 2,852       | 57%                              | 2,148                              | 5,000            | 26%                                     | 2,900   | 1,311                            | 1,589  | 45%  | 0%                                     |
| Occupational Safety & Health     | 2,000            | 154         | 8%                               | 1,846                              | 2,000            | 21%                                     | 1,160   | 428                              | 732  | 37%  | 0%                                     |
| Facilities & Security            | 150,000          | 203,883     | 136%                             | (53,883)                           | 150,000          | 69%                                     | 87,000  | 104,000                          | (17,000)   | 120%   | 4%                                     |
| Water / Sewer Pump Maintenance   | 200,000          | 110,681     | 55%                              | 89,319                             | 200,000          | 24%                                     | 116,000   | 48,750                           | 67,250   | 42%  | 4%                                     |
| Engineering & Technical Services | 549,960          | 611,204     | 111%                             | (61,244)                           | 548,481          | 69%                                     | 318,119   | 375,836                          | (57,717)   | 118%   | 6%                                     |
| Water Services                   | 1,080,000        | 1,111,758   | 103%                             | (31,758)                           | 1,080,000        | 43%                                     | 626,400   | 464,102                          | 162,298  | 74%  | 7%                                     |
| Clean Rivers                     | 10,000           | 3,745       | 37%                              | 6,255                              | 25,000           | 9%                                      | 14,500  | 2,164                            | 12,336   | 15%  | 0%                                     |
| Sewer Services                   | 900,000          | 1,063,680   | 118%                             | (163,680)                          | 900,000          | 57%                                     | 522,000   | 510,627                          | 11,373   | 98%  | 9%                                     |
| Wastewater Treatment             | 956,000          | 1,010,473   | 106%                             | (54,473)                           | 956,000          | 65%                                     | 554,480   | 625,656                          | (71,176)   | 113%   | 13%                                    |
| Maintenance Services             | 800,000          | 880,595     | 110%                             | (80,595)                           | 800,000          | 54%                                     | 464,000   | 434,438                          | 29,562   | 94%  | 6%                                     |
| Permit Operations                | 1,000            | 1,503       | 150%                             | (503)                              | 2,500            | 72%                                     | 1,450   | 1,790                            | (340)  | 123%   | 0%                                     |
| Fleet Management                 | 1,000            | 926         | 93%                              | 74                                 | 1,000            | 33%                                     | 580   | 330                              | 250  | 57%  | 0%                                     |
| Total DC WATER                   | \$5,014,960      | \$5,266,573 | 105%                             | -\$251,613                         | \$5,016,987      | 54%                                     | \$2,909,852                                       | \$2,711,739                      | \$198,114  | 93%  | 6%                                     |

#### Notes:

"Budget 10/01/11 - 04/07/12 " reflects annual budget straight-lined
 " % YTD Budget Expended" reflects variance between straight-lined budget to-date and actual overtime

(3) "Actual 10/01/11 thru. 04/30/12" includes 9 days accruals for April.

(4) YTD payroll does not include fringe benefits

Capital Projects FY 2012 Disbursements Analysis As of Apr. 30, 2012 (\$ in 000's)

|  | FY 2012<br>Revised<br>Disbursements Budget |                           | Actual Disbursements    |                |                  | %<br>of<br>FY 2012<br>Revised<br>Disbursements Budget |                                    |   | Commitments        |
|--|--|---------------------------|-------------------------|----------------|------------------|---|------------------------------------|---|--------------------|
| Description  | Annual                                     | Annual -<br>Projected     | Oct'11<br>to<br>Mar'12  | APR'12         | <sup>1</sup> YTD | Annual  | YTD                                |   |                    |
|  |  |                           |                         |                |                  |   | 58% of Fiscal<br>Year<br>Completed |   |                    |
| Wastewater Treatment   |  |                           | 1000                    |                |                  |   |                                    |   |                    |
| Liquid Processing Projects   | \$23,263                                   | \$20,198                  | \$8,213                 | \$1,958        | \$10,172         | 44%   | 50%                                |   | 41,964             |
| Plantwide Projects   | 18,018                                     | 21,096<br>104,813         | 8,625<br>42,213         | 881<br>6,835   | 9,506<br>49,048  | 53%<br>41%  | 45%<br>47%                         |   | 26,917<br>388,464  |
| Solids Processing Projects<br>Enhanced Nitrogen Removal Facilities           | 119,295                                    | 104,613                   | 42,213                  | 6,635          | 49,040           | 4170  | 4170                               |   | 500,404            |
| (formerly Total Nitrogen Program)  | 115,269                                    | 122,561                   | 59,376                  | 9,565          | 68,943           | 60%   | 56%                                |   | 272,935            |
| Total Wastewater Treatment   | 275,845                                    | 268,667                   | 118,428                 | 19,240         | 137.669          | 50%   | 51%                                |   | 730,280            |
| Total Wastewater Heattleng   | 210,040                                    | 200,007                   | 0,720                   | , 5,240        | 101,000          |   | -170                               |   |                    |
| Sanitary Sewer   |  |                           |                         |                |                  |   |                                    |   |                    |
| Sanitary Collection Sewers   | 2,140                                      | 1,241                     | 502                     | 148            | 650              | 30%   | 52%                                |   | 2,336              |
| Sanitary On-Going Projects   | 16,081                                     | 6,483                     | 3,249                   | 710            | 3,959            | 25%   | 61%                                |   | 10,398             |
| Sanitary Pumping Facilities  | 659  | 318<br>4.829              | 129<br>2.034            | 7<br>226       | 137<br>2,260     | 21%<br>33%  | 43%<br>47%                         |   | 692<br>18,866      |
| Sanitary Sewer Program Management<br>Sanitary Interceptor/Trunk Force Sewers | 6,880<br>14,162                            | 4,029                     | 2,034                   | 1,322          | 6,068            | 43%   | 53%                                |   | 19,352             |
| Total Sanitary Sewer   | 39,922                                     | 24,332                    | 10,660                  | 2,413          | 13,073           | 33%   | 54%                                |   | 51,644             |
| Total Sanitary Sewer   | 39,322                                     | 24,332                    | 10,000                  | 2,413          | 10,075           | 5576  | 3470                               | L | 01,044             |
| Combined Sewer Overflow  |  |                           |                         |                |                  |   |                                    | L |                    |
| CSO Program Management   | 1,590                                      | 1,602                     | 953                     | 0              | 953              | 60%   | 60%                                | L | 12,967             |
| Combined Sewer Projects  | 14,504                                     | 11,135                    | 6,263                   | 816            | 7,080            | 49%   | 64%                                | L | 11,282             |
| D.C. Clean Rivers Project  |  |                           |                         |                |                  | <b>F</b> 484  |                                    |   | 000 400            |
| (aka Long-Term Control Plan)   | <u>115,922</u>                             | <u>117,404</u><br>130,140 | <u>53,378</u><br>60,595 | 8,838<br>9,655 | 62,217<br>70,249 | 54%<br>53%  | 53%<br>54%                         |   | 266,162<br>290,410 |
| Total Combined Sewer Overflow  | 132,016                                    | 150,140                   | 00,000                  | 3,000          | 10,245           | 0078  | 34%                                | L | 200,410            |
| Stormwater   |  | 1                         |                         |                |                  |   |                                    |   |                    |
| Stormwater Local Drainage  | 17   | 1                         | 0                       | 0              | 0                | 0%  | 0%                                 | L | 239                |
| Stormwater On-Going Program  | 731  | 1,181                     | 1,082                   | 99             | 1,181            | 162%  | 100%                               | L | 402                |
| Stormwater Pumping Facilities  |  |                           | 0                       | 0              | 0                |   |                                    |   | . 0                |
| DDOT Stormwater Program<br>Stormwater Research and Program Management        | 2<br>499                                   | 322                       | 0<br>240                | 0              | 0<br>240         | 0%<br>48%   | 75%                                |   | 1,392              |
| Stormwater Trunk/Force Sewers  | 1,527                                      | 1,461                     | 904                     | 302            | 1,205            | 79%   | 82%                                | 1 | 1,069              |
| Total Stormwater   | 2.775                                      | 2,965                     | 2.226                   | 401            | 2,626            | 95%   | 89%                                | L | 3,103              |
|  | _,   |                           | _,                      |                |                  |   |                                    |   |                    |
| Water  |  |                           |                         |                |                  |   |                                    | 1 |                    |
| Water Distribution Systems   | 23,024                                     | 20,681                    | 9,362                   | 1,222          | 10,584           | 46%   | 51%                                |   | 37,307             |
| Water On-Going Projects  | 8,239                                      | 10,185                    | 4,648<br>730            | 443<br>2       | 5,091<br>732     | 62%   | 50%<br>41%                         |   | 6,938<br>6,060     |
| Water Pumping Facilities<br>DDOT Water Projects                              | 5,327<br>4.002                             | 1,788<br>3,665            | 2,110                   | 808            | 2.918            | 14%   | 4170                               |   | 7.110              |
| Water Storage Facilities   | 2,083                                      | 2,557                     | 1,480                   | 0              | 1,480            | 71%   | 58%                                | 1 | 809                |
| Water Projects Program Management  | 4,109                                      | 3,375                     | 1,554                   | 293            | 1,847            | 45%   | 55%                                |   | 12,036             |
| Water Lead Program   | 4,801                                      | 2,102                     | 818                     | 226            | 1,045            | 22%   | 50%                                |   | 7,369              |
| AMR Installation / Replacement   | <u>2,876</u>                               | <u>2,876</u>              | <u>514</u>              | <u>124</u>     | 638              | 22%   | 22%                                |   | <u>1,500</u>       |
| Total Water  | 54,461                                     | 47,228                    | 21,216                  | 3,119          | 24,335           | 45%   | 52%                                |   | 79,129             |
| Washington Aqueduct  | 11,373                                     | 11,373                    | 3,436                   | 0              | 3,436            | 30%   | 30%                                |   |                    |
| Capital Equipment  | 15,349                                     | 15,349                    | 7,952                   | 720            | 8,672            | 56%   | 56%                                |   | 6,258              |
| Total Capital Projects   | \$531,741                                  | \$500,053                 | \$224,513               | \$35,547       | \$260,060        | 49%   | 52%                                |   | 1,160,824          |

Notes:

<sup>1</sup> Includes actual OCIP related disbursements of \$418,331.29



#### **Investment Performance Report - April 2012**

#### DC Water Finance Division Economic Update

#### **ECONOMIC COMMENTARY**

- During its April 25<sup>th</sup> meeting, the Federal Open Market Committee (FOMC) raised its economic outlook but left the target federal funds rate unchanged. The Fed has indicated that it intends to keep rates at "exceptionally" low levels through late 2014.
- Although the unemployment rate has inched lower, the pace of job growth has slowed alarming some market observers.
- Corporate revenues and profitability are on the rise helping strengthen companies' balance sheets.
- Interest rates declined in April with the 10-year Treasury Note falling from 2.18% to 1.91%. Rates declined as concerns about the Eurozone resurfaced.

#### PORTFOLIO RECAP

- The portfolio is diversified among Bank Deposits, Commercial Paper, Federal Agencies, U.S. Treasuries, FDIC Insured CDs, and SEC registered money market funds.
- > The overall yield-to-cost of the portfolio is 0.33%.
- The portfolio is in compliance with the Authority's Investment Policy.

#### **Operating Reserve Account**

• In April, the Authority purchased \$5 million of 3 month commercial paper issued by JP Morgan.

#### **CSO LTCP Appropriations Account**

• The Authority purchased \$10 million of 6 month Federal Agencies and \$10 million of 3 month commercial paper.

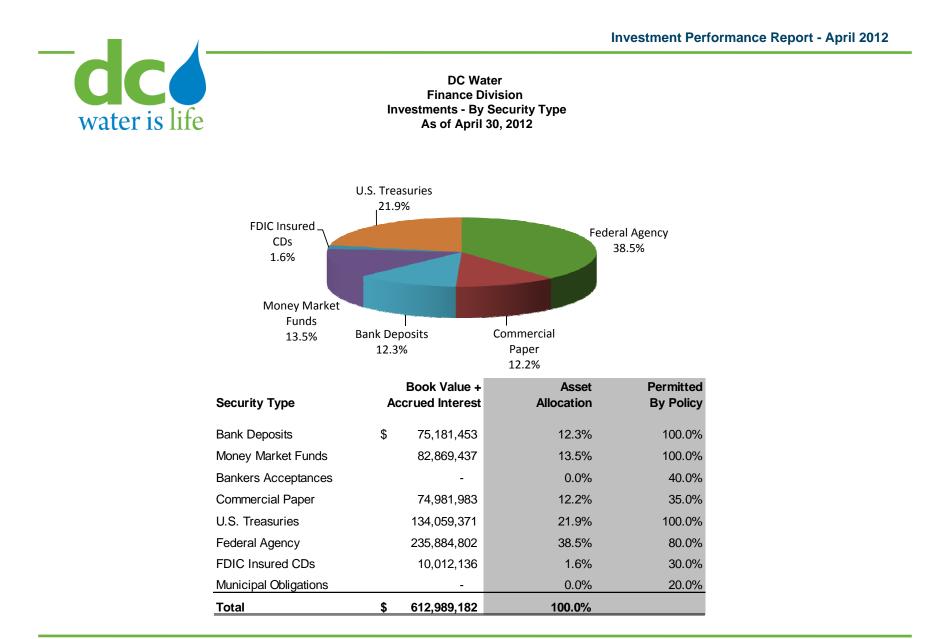
#### 2010 Construction Fund

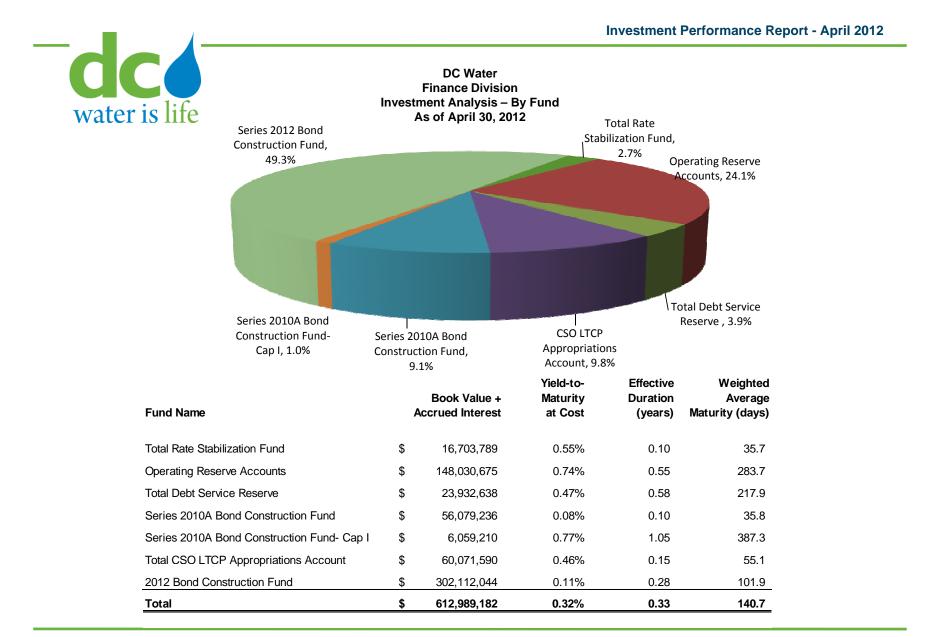
• The Authority purchased \$9 million of 3 month Federal Agencies.

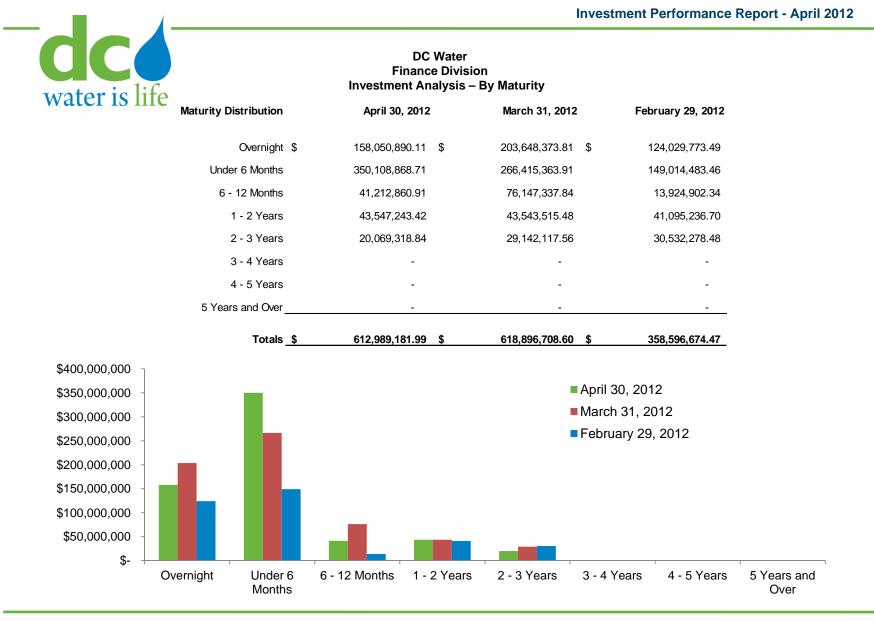
#### 2012 Construction Fund

• The Authority purchased \$20 million of 2 month Federal Agencies and an additional \$10 million of 2 month commercial paper.

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#### Investment Performance Report - April 2012

#### DC Water Finance Division Investments – Issuer Allocation

|                                     | Credit Ratings<br>S&P / Moody's |    | Book Value     |        | Investment Policy<br>Limit | Compliance with<br>Investment Policy |
|-------------------------------------|---------------------------------|----|----------------|--------|----------------------------|--------------------------------------|
| Bank Deposits                       |                                 |    |                |        |                            |                                      |
| TD Bank                             |                                 | \$ | 65,143,257.02  | 10.6%  | 100.0%                     | Yes                                  |
| Premier Bank                        |                                 |    | 5,022,032.90   | 0.8%   | 100.0%                     | Yes                                  |
| Capital One Bank                    |                                 |    | 5,016,163.32   | 0.8%   | 100.0%                     | Yes                                  |
| Sub-Total Bank Deposits             |                                 |    | 75,181,453.24  | 12.3%  | 100.0%                     | Yes                                  |
| Money Market Mutual Funds           |                                 |    |                |        |                            |                                      |
| American Beacon MMF                 | AAAm                            |    | 1,482,288.58   | 0.2%   | 50.0%                      | Yes                                  |
| Williams Capital Money Market Fund  | AAAm                            |    | 2,500,092.64   | 0.4%   | 50.0%                      | Yes                                  |
| Merrill Lynch MMF                   | AAAm                            |    | 3,500,769.96   | 0.6%   | 50.0%                      | Yes                                  |
| Wells Fargo Advantage Treasury Plus | AAAm                            |    | 20,077,751.07  | 3.3%   | 50.0%                      | Yes                                  |
| Wells Fargo Government MMF          | AAAm                            |    | 55,308,534.62  | 9.0%   | 50.0%                      | Yes                                  |
| Sub-Total Money Market Mutual Funds |                                 |    | 82,869,436.87  | 13.5%  | 100.0%                     | Yes                                  |
| Certificates of Deposit             |                                 |    |                |        |                            |                                      |
| CDARs - Placed by Industrial Bank   | NR / NR                         |    | 5,009,205.48   | 0.8%   | 30.0%                      | Yes                                  |
| CDARs - Placed by City First Bank   | NR / NR                         |    | 5,002,930.33   | 0.8%   | 30.0%                      | Yes                                  |
| Sub-Total Certificates of Deposit   |                                 |    | 10,012,135.81  | 1.6%   | 30.0%                      | Yes                                  |
| Commercial Paper                    |                                 |    |                |        |                            |                                      |
| Bank Of Nova Scotia Ny Comm Paper   | A-1+ / P-1                      |    | 9,996,458.30   | 1.6%   | 5.0%                       | Yes                                  |
| FCAR Owners Trust                   | A-1+ / P-1                      |    | 9,999,027.80   | 1.6%   | 5.0%                       | Yes                                  |
| General Elec Cap Corp Comm Paper    | A-1+ / P-1                      |    | 9,996,455.60   | 1.6%   | 5.0%                       | Yes                                  |
| Honeywell International Comm Paper  | A-1 / P-1                       |    | 9,997,822.20   | 1.6%   | 5.0%                       | Yes                                  |
| JP Morgan Chase & Co Comm Paper     | A-1 / P-1                       |    | 9,997,770.80   | 1.6%   | 5.0%                       | Yes                                  |
| Mizuho Funding Llc Comm Paper       | A-1 / P-1                       |    | 4,998,920.85   | 0.8%   | 5.0%                       | Yes                                  |
| Sumitomo Corp Of America Comm Paper | A-1 / P-1                       |    | 9,996,694.40   | 1.6%   | 5.0%                       | Yes                                  |
| Toyota Motor Credit Corp Comm Paper | A-1+ / P-1                      |    | 9,998,833.30   | 1.6%   | 5.0%                       | Yes                                  |
| Sub-Total Commercial Paper          |                                 |    | 74,981,983.25  | 12.2%  | 35.0%                      | Yes                                  |
| Federal Agencies                    |                                 |    |                |        |                            |                                      |
| Fannie Mae                          | AA+ / Aaa                       |    | 34,354,115.01  | 5.6%   | 40.0%                      | Yes                                  |
| Freddie Mac                         | AA+ / Aaa                       |    | 75,059,166.35  | 12.2%  | 40.0%                      | Yes                                  |
| Federal Home Loan Bank              | AA+ / Aaa                       |    | 126,471,520.18 | 20.6%  | 40.0%                      | Yes                                  |
| Federal Farm Credit Bank            | AA+ / Aaa                       |    | -              | 0.0%   | 40.0%                      | Yes                                  |
| Sub-Total Federal Agencies          |                                 |    | 235,884,801.54 | 38.5%  | 100%                       | Yes                                  |
| Treasuries                          |                                 |    |                |        |                            |                                      |
| Treasury Note                       | AA+ / Aaa                       |    | 134,059,371.28 | 21.9%  | 100.0%                     | Yes                                  |
| Sub-Total Treasuries                |                                 |    | 134,059,371.28 | 98.8%  | 80.0%                      | No                                   |
| Total                               |                                 | ¢  | 612,989,181.99 | 138.5% |                            |                                      |



DC Water Finance Division Book Value Performance As of April 30, 2012

The portfolio is in compliance with the Authority's Investment Policy

|   | Trailing | 1 Months   | Trailing | 3 Months   | Trailing | 6 Months   | Trailing 12 Months |
|---|----------|------------|----------|------------|----------|------------|--------------------|
|   | Periodic | Annualized | Periodic | Annualized | Periodic | Annualized |                    |
|   |          |            |          |            |          |            |                    |
| Total Rate Stabilization Fund                                   | 0.05%    | 0.56%      | 0.14%    | 0.56%      | 0.28%    | 0.56%      | 0.58%              |
| Operating Reserve Accounts                                      | 0.05%    | 0.64%      | 0.16%    | 0.64%      | 0.30%    | 0.61%      | 0.59%              |
| Total Debt Service Reserve                                      | 0.04%    | 0.47%      | 0.13%    | 0.54%      | 0.29%    | 0.58%      | 0.60%              |
| Total CSO LTCP Appropriations Account                           | 0.02%    | 0.29%      | 0.09%    | 0.35%      | 0.21%    | 0.41%      | 0.41%              |
| 2010A Construction Fund   | 0.01%    | 0.07%      | 0.03%    | 0.12%      | 0.09%    | 0.18%      | 0.22%              |
| 2010A Capitalized Interest Fund                                 | 0.07%    | 0.80%      | 0.18%    | 0.73%      | 0.35%    | 0.70%      | 0.64%              |
| 2012 Construction Fund  | 0.01%    | 0.10%      | n/a      | n/a        | n/a      | n/a        | n/a                |
|   |          |            |          |            |          |            |                    |
| Short-Term  | 0.02%    | 0.27%      | 0.08%    | 0.34%      | 0.20%    | 0.41%      | 0.42%              |
| Merrill Lynch 3-Month Treasury Index (Book Value) <sup>1</sup>  | 0.01%    | 0.07%      | 0.02%    | 0.07%      | 0.02%    | 0.04%      | 0.04%              |
|   |          |            |          |            |          |            |                    |
| Core (1+ Years)   | 0.07%    | 0.82%      | 0.22%    | 0.89%      | 0.45%    | 0.90%      | 0.90%              |
| Merrill Lynch 1-3 Year Treasury Index (Book Value) <sup>2</sup> | 0.03%    | 0.37%      | 0.07%    | 0.30%      | 0.14%    | 0.28%      | 0.34%              |

(1) The Merrill Lynch 3-Month Treasury Bill is an unmanaged index tracking the on-the-run 3-month Treasury Bill. The index is produced and maintained by Merrill Lynch & Co. Performance for this index is shown on a book value basis.

(2) The Merrill Lynch 1-3 Year Treasury Index is an unmanaged index tracking a basket of U.S. Treasuries with 1 to 3 year maturities. The index is produced and maintained by Merrill Lynch & Co. Performance for this index is shown on a book value basis.

(3) Performance prior to February 2011 provided by the Authority.

\*Weighted average maturity

Prepared by PFM Asset Management LLC

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**Investment Performance Report - April 2012** 



Investment Performance Report - April 2012

#### DC Water Finance Division Portfolio Holdings by Fund

| DESCRIPTION                             | PAR AMOUNT |            | COUPON<br>RATE | MATURITY<br>DATE | SETTLEMENT<br>DATE | YTM AT<br>COST | ORIGINAL COST | MA | RKET VALUE +<br>ACCRUED<br>INTEREST | IED ACCRUED |            | т  | DTAL VALUE     |
|---|------------|------------|----------------|------------------|--------------------|----------------|---------------|----|-------------------------------------|-------------|------------|----|----------------|
| Total Rate Stabilization Fund           |            |            |                |                  |                    |                |               |    |                                     |             |            |    |                |
| TD BANK BANK DEPOSIT                    | \$         | 6,707,333  |                | 5/1/2012         |                    | 1.05%          | \$ 6,707,333  | \$ | 6,707,333                           | \$          | 6,707,333  |    |                |
| GENERAL ELEC CAP CORP COMM PAPER        |            | 10,000,000 | -              | 6/28/2012        | 2/29/2012          | 0.22%          | 9,992,667     |    | 9,997,390                           |             | 9,996,456  |    |                |
|   |            |            |                |                  |                    |                |               |    |                                     |             | 9          | \$ | 16,703,788.90  |
| Operating Reserve Accounts              |            |            |                |                  |                    |                |               |    |                                     |             |            |    |                |
| TD BANK BANK DEPOSIT                    | \$         | 44,918,438 |                | 5/1/2012         |                    | 1.05%          |               | \$ | 44,918,438                          | \$          | 44,918,438 |    |                |
| CAPITAL ONE BANK                        |            | 5,016,163  |                | 5/1/2012         |                    | 0.50%          | 5,016,163     |    | 5,016,163                           |             | 5,016,163  |    |                |
| WILLIAMS CAPITAL MONEY MARKET FUND      |            | 2,500,093  |                | 5/1/2012         |                    | 0.01%          | 2,500,093     |    | 2,500,093                           |             | 2,500,093  |    |                |
| FCAR OWNER TRUST COMM PAPER             |            | 5,000,000  | -              | 5/15/2012        |                    | 0.24%          | 4,997,233     |    | 4,999,625                           |             | 4,999,533  |    |                |
| FCAR OWNER TRUST COMM PAPER             |            | 5,000,000  | -              | 5/15/2012        | 2/22/2012          | 0.26%          | 4,997,003     |    | 4,999,625                           |             | 4,999,494  |    |                |
| MIZUHO FUNDING LLC COMM PAPER           |            | 5,000,000  | -              | 5/22/2012        | 2/22/2012          | 0.37%          | 4,995,375     |    | 4,999,475                           |             | 4,998,921  |    |                |
| JP MORGAN CHASE & CO COMM PAPER         |            | 5,000,000  | -              | 5/23/2012        | 2/22/2012          | 0.15%          | 4,998,104     |    | 4,999,630                           |             | 4,999,542  |    |                |
| JP MORGAN CHASE & CO COMM PAPER         |            | 5,000,000  | -              | 7/25/2012        | 4/25/2012          | 0.15%          | 4,998,104     |    | 4,997,505                           |             | 4,998,229  |    |                |
| FHLMC NOTES                             |            | 10,000,000 | 1.000          | 8/28/2012        | 7/27/2010          | 0.73%          | 10,068,578    |    | 10,045,430                          |             | 10,026,243 |    |                |
| INDUSTRIAL BANK CDARS                   |            | 2,500,000  | 0.500          | 1/27/2013        | 1/26/2012          | 0.50%          | 2,500,000     |    | 2,503,288                           |             | 2,503,288  |    |                |
| CITY FIRST BK OF WASHINGTON, DC (CDARS) |            | 2,500,000  | 0.500          | 3/23/2013        | 3/23/2012          | 0.50%          | 2,500,000     |    | 2,502,160                           |             | 2,501,332  |    |                |
| FHLB NOTES                              |            | 10,000,000 | 0.750          | 8/28/2013        | 5/18/2011          | 0.72%          | 10,008,025    |    | 10,095,665                          |             | 10,038,823 |    |                |
| FREDDIE MAC (CALLABLE) GLOBAL NOTES     |            | 10,000,000 | 0.500          | 10/18/2013       | 10/18/2011         | 0.56%          | 9,987,200     |    | 10,007,956                          |             | 9,992,423  |    |                |
| FHLB TAP BONDS                          |            | 10,000,000 | 3.125          | 12/13/2013       | 5/19/2011          | 0.99%          | 10,675,134    |    | 10,573,032                          |             | 10,461,318 |    |                |
| INDUSTRIAL BANK CDARS                   |            | 2,500,000  | 0.900          | 1/27/2014        | 1/26/2012          | 0.90%          | 2,500,000     |    | 2,505,918                           |             | 2,505,918  |    |                |
| CITY FIRST BK OF WASHINGTON, DC (CDARS) |            | 2,500,000  | 0.600          | 3/23/2014        | 3/23/2012          | 0.60%          | 2,500,000     |    | 2,505,328                           |             | 2,501,598  |    |                |
| FHLMC NOTES (CALLABLE)                  |            | 10,000,000 | 0.875          | 11/14/2014       | 11/18/2011         | 0.87%          | 10,000,972    |    | 10,060,610                          |             | 10,040,590 |    |                |
| FNMA NOTES (CALLABLE)                   |            | 10,000,000 | 0.800          | 11/21/2014       | 11/21/2011         | 0.83%          | 9,992,000     |    | 10,052,946                          |             | 10,028,729 |    |                |
|   |            |            |                |                  |                    |                |               |    |                                     |             | 9          | \$ | 148,030,674.88 |
| Total Debt Service Reserve              |            |            |                |                  |                    |                |               |    |                                     |             |            |    |                |
| WELLS FARGO GOVERNMENT MMF              | \$         | 5,176,317  |                | 5/1/2012         |                    | 0.01%          |               | \$ | 5,176,317                           | \$          | 5,176,317  |    |                |
| MERRILL LYNCH MMF                       |            | 3,500,770  |                | 5/1/2012         |                    | 0.06%          | 3,500,770     |    | 3,500,770                           |             | 3,500,770  |    |                |
| FHLMC NOTES                             |            | 10,000,000 | 0.515          | 11/26/2012       | 11/22/2010         | 0.64%          | 9,981,294     |    | 10,039,124                          |             | 10,015,063 |    |                |
| FHLB TAP BONDS                          |            | 5,000,000  | 3.125          | 12/13/2013       | 5/25/2011          | 0.87%          | 5,354,034     |    | 5,286,516                           |             | 5,240,488  |    |                |
|   |            |            |                |                  |                    |                |               |    |                                     |             | 9          | \$ | 23,932,637.80  |



#### DC Water Finance Division Portfolio Holdings by Fund

| DESCRIPTION   | PAR AMOUNT   | COUPON<br>RATE                                     | MATURITY<br>DATE  | SETTLEMENT<br>DATE   | YTM AT<br>COST   | ORIGINAL COST  | MARKET VALUE +<br>ACCRUED<br>INTEREST   | AMORTIZED COST +<br>ACCRUED INTEREST   | TOTAL VALUE              |
|---|--|--|---|--|--|--|---|--|--------------------------|
| Series 2010A Bond Construction Fund<br>WELLS FARGO ADVANTAGE TREASURY PLUS<br>WELLS FARGO GOVERNMENT MMF<br>TOYOTA MOTOR CREDIT CORP COMM PAPER<br>FHLB DISC NOTE<br>FNMA GLOBAL NOTES  | \$ 2,117,640<br>19,917,446<br>10,000,000<br>15,000,000<br>9,000,000  |  | 5/1/2012<br>5/1/2012<br>5/29/2012<br>6/27/2012<br>7/30/2012   | 2/29/2012<br>4/25/2012<br>4/18/2012  | 0.01%<br>0.01%<br>0.15%<br>0.10%<br>0.12%  | \$ 2,117,640<br>19,917,446<br>9,996,250<br>14,997,375<br>9,047,549   | \$ 2,117,640<br>19,917,446<br>9,998,810<br>14,998,350<br>9,047,491  | 19,917,446<br>9,998,833  | \$ 56,079,235.72         |
| Series 2010A Bond Construction Fund- Cap I<br>WELLS FARGO ADVANTAGE TREASURY PLUS<br>WELLS FARGO GOVERNMENT MMF<br>FHLB GLOBAL BONDS<br>FHLB TAP BONDS<br>FNMA NOTES<br>FNMA NOTES (EX-CALLABLE)  | \$ 237,589<br>160,305<br>1,400,000<br>1,400,000<br>1,400,000<br>1,400,000  | 1.625<br>3.875<br>1.125<br>1.250                   | 5/1/2012<br>5/1/2012<br>9/26/2012<br>3/8/2013<br>9/30/2013<br>3/14/2014   | 3/16/2011<br>3/16/2011<br>3/16/2011<br>3/16/2011   | 0.01%<br>0.01%<br>0.43%<br>0.70%<br>0.97%<br>1.19%                                     | \$ 237,589<br>160,305<br>1,436,191<br>1,488,359<br>1,412,681<br>1,402,617  | \$ 237,589<br>160,305<br>1,410,522<br>1,451,188<br>1,417,802<br>1,426,083   | 160,305<br>1,408,936<br>1,445,706<br>1,404,390   | \$ 6,059,210.44          |
| Total CSO LTCP Appropriations Account<br>TD BANK BANK DEPOSIT<br>PREMIER BANK DEPOSIT<br>AMERICAN BEACON MMF<br>SUMITOMO CORP OF AMERICA COMM PAPER<br>FHLB TAP BONDS<br>BANK OF NOVA SCOTIA NY COMM PAPER<br>FHLMC DISC NOTE   | \$ 13,517,486<br>5,022,033<br>1,482,289<br>10,000,000<br>10,000,000<br>10,000,000<br>10,000,00   | -<br>1.375<br>-<br>-                               | 5/1/2012<br>5/1/2012<br>5/1/2012<br>6/5/2012<br>6/8/2012<br>7/25/2012<br>10/15/2012   | 2/28/2012<br>11/22/2010<br>4/25/2012<br>4/18/2012  | 1.05%<br>0.24%<br>0.34%<br>0.34%<br>0.50%<br>0.15%                                     | <ul> <li>\$ 13,517,486</li> <li>5,022,033</li> <li>1,482,289</li> <li>9,990,744</li> <li>10,197,461</li> <li>9,996,208</li> <li>9,992,500</li> </ul>   | \$ 13,517,486<br>5,022,033<br>1,482,289<br>9,997,360<br>10,067,198<br>9,996,460<br>9,992,687  | 5,022,033<br>1,482,289<br>9,996,694<br>10,063,588  | \$ 60,071,590.37         |
| Series 2012 Bond Construction Fund<br>WELLS FARGO GOVERNMENT MMF<br>FHLB DISC NOTE<br>FHLB DISC NOTE<br>HONEYWELL INTERNATIONAL COMM PAPER<br>FHLB NOTES<br>FMMA GLOBAL NOTES<br>FHLMC DISC NOTE<br>US TREASURY NOTES<br>US TREASURY NOTES<br>US TREASURY NOTES<br>US TREASURY NOTES<br>US TREASURY NOTES | \$ 47,776,989<br>50,000,000<br>2,800,000<br>10,000,000<br>20,000,000<br>12,405,000<br>25,000,000<br>25,000,000<br>49,500,000<br>34,500,000<br>24,500,000 | 0.250<br>1.125<br>0.375<br>0.375<br>1.375<br>1.125 | 5/1/2012<br>6/20/2012<br>6/20/2012<br>6/26/2012<br>7/30/2012<br>8/27/2012<br>8/31/2012<br>9/30/2012<br>10/15/2012<br>12/15/2012 | 3/27/2012<br>3/27/2012<br>4/18/2012<br>3/27/2012<br>3/30/2012<br>3/27/2012<br>3/27/2012<br>3/27/2012<br>3/27/2012<br>3/27/2012 | 0.01%<br>0.09%<br>0.14%<br>0.13%<br>0.13%<br>0.10%<br>0.14%<br>0.15%<br>0.15%<br>0.18% | <ul> <li>\$         <ul> <li>47,776,989</li> <li>49,989,965</li> <li>2,799,438</li> <li>9,997,317</li> <li>20,020,739</li> <li>12,469,240</li> <li>24,989,583</li> <li>25,032,269</li> <li>49,648,792</li> <li>34,945,706</li> <li>24,743,133</li> </ul> </li> </ul> | \$ 47,776,989<br>49,991,003<br>2,799,496<br>9,997,630<br>20,021,444<br>12,470,458<br>24,987,934<br>25,036,295<br>49,564,084<br>34,712,105<br>24,747,470 | 49,994,097<br>2,799,669<br>9,997,822<br>20,021,519<br>12,470,771<br>24,991,806<br>25,035,525<br>49,562,874<br>34,713,500 | \$ <u>302,112,043.88</u> |

\$ 613,690,730.54 \$ 613,353,981.28 \$ 612,989,181.99 \$ 612,989,181.99

**Investment Performance Report - April 2012** 



#### DC Water Finance Division Security Transactions Last 6 Months

|                                       |           |   |            |        | MATURITY | SETTLE   |          | TRANSACTION   |
|---------------------------------------|-----------|---|------------|--------|----------|----------|----------|---------------|
| ACCOUNT                               | CUSIP     | DESCRIPTION                             | PAR        | COUPON | DATE     | DATE     | YTM      | AMOUNT        |
| Purchases                             |           |   |            |        |          |          |          |               |
| DC WASA 2010A CONSTRUCTION FUND       | 02665JBN9 | AMERICAN HONDA FINANCE COMM PAPER       | 10,000,000 | -      | 02/22/12 | 11/17/11 | 0.172    | 9,995,419.44  |
| DC WASA 2010A CONSTRUCTION FUND       | 89233GBV7 | TOYOTA MOTOR CREDIT CORP COMM PAPER     | 10,000,000 | -      | 02/29/12 | 11/21/11 | 0.142    | 9,996,111.11  |
| DC WASA 2010A CONSTRUCTION FUND       | 14912DCS6 | CATERPILLAR FIN SERV CRP COMM PAPER     | 10,000,000 | -      | 03/26/12 | 01/17/12 | 0.041    |               |
| DC WASA 2010A CONSTRUCTION FUND       | 90526MDH7 | UNION BANK NA COMM PAPER                | 10,000,000 | -      | 04/17/12 | 01/17/12 | 0.304    | 9,992,416.67  |
| DC WASA 2010A CONSTRUCTION FUND       | 89233GEV4 | TOYOTA MOTOR CREDIT CORP COMM PAPER     | 10,000,000 | -      | 05/29/12 | 02/29/12 | 0.152    | 9,996,250.00  |
| DC WASA 2010A CONSTRUCTION FUND       | 31398AT77 | FNMA GLOBAL NOTES                       | 9,000,000  | 1.125  | 07/30/12 | 04/18/12 | 0.120    | 9,047,548.80  |
| DC WASA 2010A CONSTRUCTION FUND       | 313384YR4 | FHLB DISC NOTE                          | 15,000,000 |        | 06/27/12 | 04/25/12 | 0.101    |               |
| DC WASA OPERATING RESERVE ACCOUNTS    | 45778NBF0 | INOVA HEALTH SYSTEMS COMM PAPER         | 4,750,000  | -      | 02/15/12 | 11/17/11 | 0.183    |               |
| DC WASA OPERATING RESERVE ACCOUNTS    | 7426M4BV8 | PRIVATE EXPORT FUND COMM PAPER          | 5,000,000  | -      | 02/29/12 | 11/17/11 | 0.132    |               |
| DC WASA OPERATING RESERVE ACCOUNTS    | 3134G24Y5 | FHLMC NOTES (CALLABLE)                  | 10,000,000 | 0.875  | 11/14/14 | 11/18/11 | 0.875    |               |
| DC WASA OPERATING RESERVE ACCOUNTS    | 3135G0FT5 | FNMA NOTES (CALLABLE)                   | 10,000,000 | 0.800  | 11/21/14 | 11/21/11 | 0.827    | 9,992,000.00  |
| DC WASA OPERATING RESERVE ACCOUNTS    | 66844CBG8 | NORTHWEST UNIVERSITY COMM PAPER         | 5,000,000  | -      | 02/16/12 | 11/21/11 | 0.152 \$ | 4,998,187.50  |
| DC WASA OPERATING RESERVE ACCOUNTS    | 7426M2BM2 | PRIVATE EXPORT FUND COMM PAPER          | 5,000,000  | -      | 02/21/12 | 11/22/11 | 0.112 \$ | 4,998,609.72  |
| DC WASA OPERATING RESERVE ACCOUNTS    | RE0854415 | INDUSTRIAL BANK CDARS                   | 2,500,000  | 0.500  | 01/27/13 | 01/26/12 | 0.507    |               |
| DC WASA OPERATING RESERVE ACCOUNTS    | RE0854423 | INDUSTRIAL BANK CDARS                   | 2,500,000  | 0.900  | 01/27/14 | 01/26/12 | 0.913    |               |
| DC WASA OPERATING RESERVE ACCOUNTS    | 3024A6EF5 | FCAR OWNER TRUST COMM PAPER             | 5,000,000  | -      | 05/15/12 | 02/22/12 | 0.244    | 4,997,233.33  |
| DC WASA OPERATING RESERVE ACCOUNTS    | 3024A6EF5 | FCAR OWNER TRUST COMM PAPER             | 5,000,000  | -      | 05/15/12 | 02/22/12 | 0.264    | 4,997,002.78  |
| DC WASA OPERATING RESERVE ACCOUNTS    | 4662J0EP3 | JP MORGAN CHASE & CO COMM PAPER         | 5,000,000  | -      | 05/23/12 | 02/22/12 | 0.152    |               |
| DC WASA OPERATING RESERVE ACCOUNTS    | 60688FEN5 | MIZUHO FUNDING LLC COMM PAPER           | 5,000,000  | -      | 05/22/12 | 02/22/12 | 0.376    |               |
| DC WASA OPERATING RESERVE ACCOUNTS    | RE0857798 | CITY FIRST BK OF WASHINGTON, DC (CDARS) | 2,500,000  | 0.500  | 03/23/13 | 03/23/12 | 0.507 3  |               |
| DC WASA OPERATING RESERVE ACCOUNTS    | RE0857806 | CITY FIRST BK OF WASHINGTON, DC (CDARS) | 2,500,000  | 0.600  | 03/23/14 | 03/23/12 | 0.608    |               |
| DC WASA OPERATING RESERVE ACCOUNTS    | 4662J0GR7 | JP MORGAN CHASE & CO COMM PAPER         | 5,000,000  | -      | 07/25/12 | 04/25/12 | 0.152    |               |
| DC WASA TOTAL CSO LTCP APPROPRIATIONS | 06416JDW0 | BANK OF NOVA SCOTIA NY COMM PAPER       | 10,000,000 | -      | 04/30/12 | 01/17/12 | 0.112    |               |
| DC WASA TOTAL CSO LTCP APPROPRIATIONS | 86561AF51 | SUMITOMO CORP OF AMERICA COMM PAPER     | 10,000,000 | -      | 06/05/12 | 02/28/12 | 0.345    | 9,990,744.45  |
| DC WASA TOTAL CSO LTCP APPROPRIATIONS | 313396K77 | FHLMC DISC NOTE                         | 10,000,000 | _      | 10/15/12 | 04/18/12 | 0.152    |               |
| DC WASA TOTAL CSO LTCP APPROPRIATIONS | 06416JGR8 | BANK OF NOVA SCOTIA NY COMM PAPER       | 10,000,000 | -      | 07/25/12 | 04/25/12 | 0.152    |               |
| DC WASA RATE STABILIZATION FD         | 36959HFU6 | GENERAL ELEC CAP CORP COMM PAPER        | 10,000,000 | -      | 06/28/12 | 02/29/12 | 0.223    |               |
| DC WASA 2012 CONSTRUCTION FUND        | 31398AT77 | FNMA GLOBAL NOTES                       | 12,405,000 | 1.125  | 07/30/12 | 03/27/12 | 0.130    | 12,469,239.67 |
| DC WASA 2012 CONSTRUCTION FUND        | 912828LR9 | US TREASURY NOTES                       | 34,500,000 | 1.375  | 10/15/12 | 03/27/12 | 0.150    |               |
| DC WASA 2012 CONSTRUCTION FUND        | 912828MB3 | US TREASURY NOTES                       | 24,500,000 | 1.125  | 12/15/12 | 03/27/12 | 0.183    |               |
| DC WASA 2012 CONSTRUCTION FUND        | 912828NX4 | US TREASURY NOTES                       | 49,500,000 | 0.375  | 09/30/12 | 03/27/12 | 0.146    |               |
| DC WASA 2012 CONSTRUCTION FUND        | 912828PH7 | US TREASURY NOTES                       | 25,000,000 | 0.375  | 08/31/12 | 03/27/12 | 0.137 3  |               |
| DC WASA 2012 CONSTRUCTION FUND        | 313384YJ2 | FHLB DISC NOTE                          | 50,000,000 | -      | 06/20/12 | 03/27/12 | 0.086 \$ |               |
| DC WASA 2012 CONSTRUCTION FUND        | 313384YJ2 | FHLB DISC NOTE                          | 2,800,000  | -      | 06/20/12 | 03/27/12 | 0.086 \$ |               |
| DC WASA 2012 CONSTRUCTION FUND        | 313396D67 | FHLMC DISC NOTE                         | 25,000,000 | -      | 08/27/12 | 03/30/12 | 0.101 \$ |               |
| DC WASA 2012 CONSTRUCTION FUND        | 313374K25 | FHLB NOTES                              | 20.000.000 | 0.250  | 06/29/12 | 04/18/12 | 0.108    |               |
| DC WASA 2012 CONSTRUCTION FUND        | 43851TFS0 | HONEYWELL INTERNATIONAL COMM PAPER      | 10,000,000 | -      | 06/26/12 | 04/18/12 | 0.142    |               |

Securities highlighted in **blue font** denote trades executed during the current month.

Prepared by PFM Asset Management LLC

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**Investment Performance Report - April 2012** 

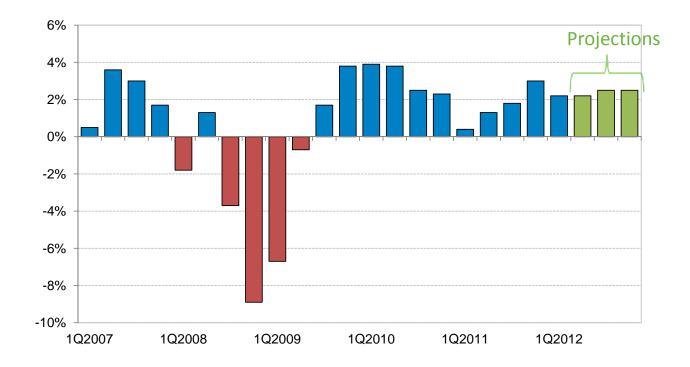


**Investment Performance Report - April 2012** 

# Appendix: Economic Update



- GDP grew only 2.2% in the first quarter, compared to estimates of 2.5%.
- Consumer spending has strengthened, but inventory spending was lower than anticipated in the first quarter.

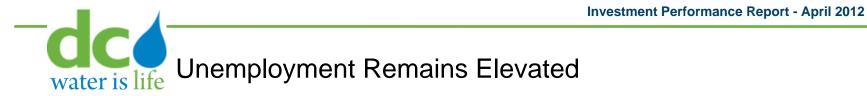


Source: Bloomberg

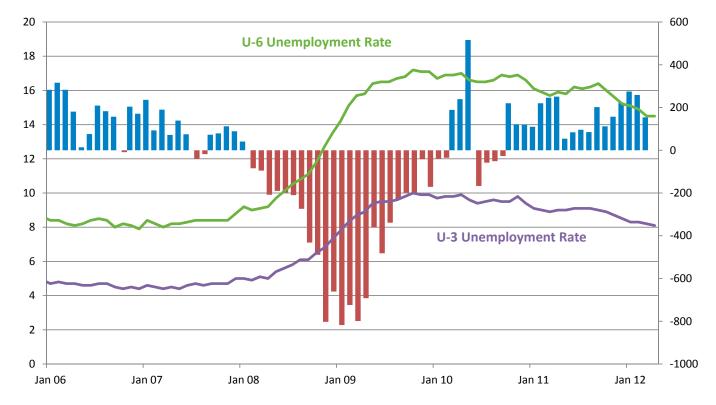
Prepared by PFM Asset Management LLC

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**Investment Performance Report - April 2012** 

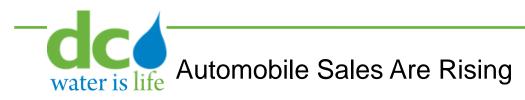


- The national unemployment rate is at 8.2%
- Economists feel that the unemployment rate is unlikely to decrease significantly due to pace of job creation slowing.

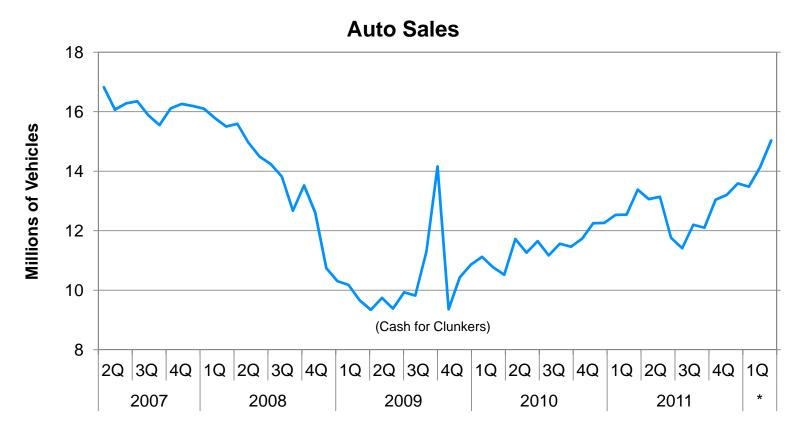


Source: Bloomberg

Prepared by PFM Asset Management LLC



• Auto sales contributed to strong retail sales growth.



Source: Bloomberg

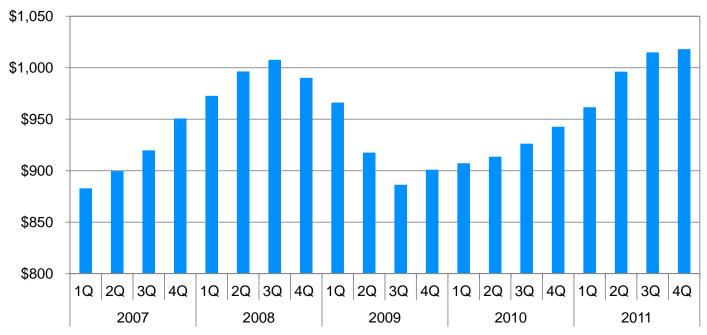
Prepared by PFM Asset Management LLC

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**Investment Performance Report - April 2012** 



• Corporate earnings show companies are able to move inventories without deep discounts that cut into profits.



# **Revenues/Sales Have Recovered**

#### Source: Bloomberg

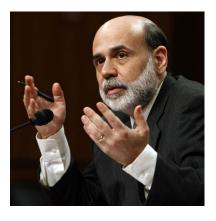
Prepared by PFM Asset Management LLC

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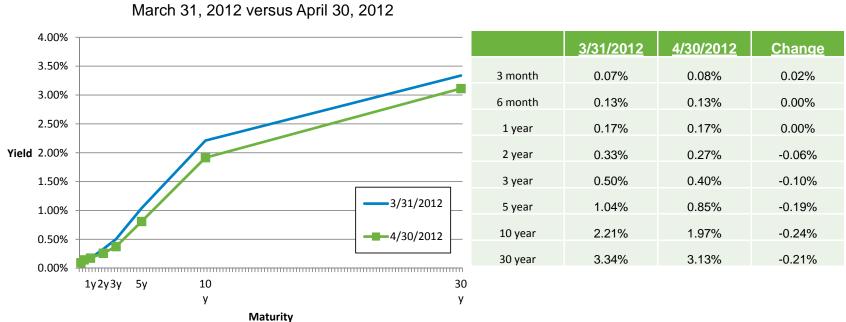
**Investment Performance Report - April 2012** 

water is life Federal Reserve (April 25<sup>th</sup> Meeting)

- Economic conditions likely to warrant "exceptionally low" rate "at least through late 2014".
- The program to extend the average maturity of its holdings will continue.
- Moderate economic growth is expected over coming quarters and then to pick up gradually. Strains in global financial markets continue to pose significant downside risks to the economic outlook.
- Inflation will run at or below the rate most consistent with the Committee's dual mandate. The increase in gasoline prices will affect inflation only temporarily.
- The unemployment rate has declined but remains elevated. It is anticipated that unemployment will decline gradually toward levels consistent with the Committee's dual mandate.







U.S. Treasury Yield Curve

#### Source: Bloomberg

FInance and Budget Committee - 3. Discussions on FY 2012 Projections (Attachment 2) - Olu Adebo





# OVERVIEW OF FY 2012 BUDGET PROJECTIONS

05/24/2012

Presented to the Finance & Budget Committee By: Olu Adebo, Chief Financial Officer



# **Revenues Through April**

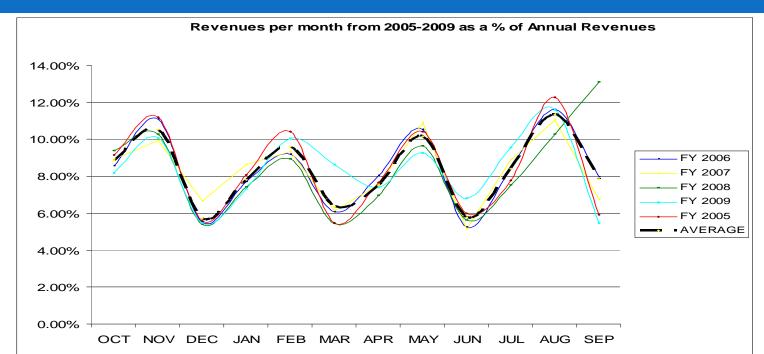
(in millions)

3

|  | Budget  | Actual<br>(through 4/30) | Percent<br>Complete |
|--|---------|--------------------------|---------------------|
| FY 2012                                      | \$426.4 | \$235.5                  | 55.2%               |
| FY 2011                                      | 399.1   | 221.3                    | 55.4%               |
| Historic Average (as a % of year-end totals) | N/A     | N/A                      | 55.4%               |
|  |         |                          |                     |



# Current Revenues are in Line with Historic Trends



|         | Total             | ОСТ   | NOV    | DEC   | JAN   | FEB    | MAR   | APR   | MAY    | JUN   | JUL   | AUG    | SEP    | Total   |
|---------|-------------------|-------|--------|-------|-------|--------|-------|-------|--------|-------|-------|--------|--------|---------|
| FY 2005 | \$<br>285,075,422 | 9.15% | 11.21% | 5.59% | 8.08% | 10.43% | 5.48% | 7.68% | 10.42% | 5.99% | 7.77% | 12.28% | 5.93%  | 100.00% |
| FY 2006 | \$<br>296,238,067 | 8.55% | 11.11% | 5.52% | 7.69% | 9.21%  | 6.08% | 8.05% | 10.53% | 5.25% | 8.43% | 11.61% | 7.97%  | 100.00% |
| FY 2007 | \$<br>303,740,411 | 8.93% | 9.96%  | 6.68% | 8.64% | 9.35%  | 6.13% | 7.56% | 10.92% | 5.13% | 8.88% | 11.05% | 6.75%  | 100.00% |
| FY 2008 | \$<br>346,343,080 | 9.38% | 10.29% | 5.39% | 7.40% | 8.95%  | 5.43% | 6.98% | 9.63%  | 5.63% | 7.52% | 10.28% | 13.12% | 100.00% |
| FY 2009 | \$<br>341,142,800 | 8.20% | 10.11% | 5.46% | 7.34% | 10.07% | 8.65% | 7.42% | 9.28%  | 6.81% | 9.55% | 11.62% | 5.49%  | 100.00% |
| AVG     | \$<br>314,507,956 | 8.85% | 10.54% | 5.73% | 7.83% | 9.60%  | 6.35% | 7.54% | 10.15% | 5.76% | 8.43% | 11.37% | 7.85%  | 100.00% |

# **Revenue Assumptions**

(in millions)

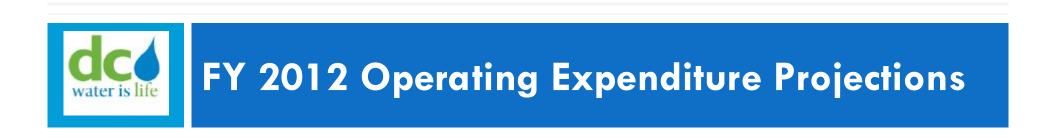
5

Historically, 55% of annual revenues have been received in the first 7 months of the fiscal year (October – April)
FY 2012 Consumption through April is less than FY 2011, impacting residential, commercial and multi-family revenues

Year-end projections assume receipt of additional 45% revenues in remaining 5 months
DC government has disputed some billings at St. Elizabeth's, but it is assumed that this dispute will be resolved in favor of DC Water



| REVENUE VARIANCE BY CATEGORY<br>(\$ in millions)  |                              |                          |                          |                              |                                    |  |  |
|---|------------------------------|--------------------------|--------------------------|------------------------------|------------------------------------|--|--|
| As of April 30, 2012  |                              |                          |                          |                              |                                    |  |  |
| Revenue Category  | FY 2012<br>Revised<br>Budget | Actual<br>Received       | Year End<br>Projections  | Variance<br>Proj v. Bud      | Percent                            |  |  |
| Residential, Commercial, and Multi-family   | 226.2                        | 122.9                    | 221.4                    | (4.8)                        | 97.9%                              |  |  |
| Federal   | 47.5                         | 34.1                     | 47.5                     | 0.0                          | 100.1%                             |  |  |
| District Government   | 11.1                         | 6.4                      | 10.6                     | (0.5)                        | 95.8%                              |  |  |
| DC Housing Authority  | 6.4                          | 4.5                      | 6.9                      | 0.5                          | 108.3%                             |  |  |
| Customer Metering Fee   | 10.8                         | 6.7                      | 11.0                     | 0.2                          | 101.9%                             |  |  |
| Wholesale   | 74.4                         | 37.6                     | 74.4                     | 0.0                          | 100.0%                             |  |  |
| Right-of-Way Fee/PILOT  | 22.5                         | 13.5                     | 22.4                     | (0.1)                        | 99.6%                              |  |  |
| Subtotal (before Other Revenues)  | \$398.9                      | \$225.7                  | \$394.3                  | (\$4.6)                      | 98.9%                              |  |  |
| Other Revenue without RSF   |                              |                          |                          |                              |                                    |  |  |
| IMA Indirect Cost Reimb. For Capital Projects<br>DC Fire Protection Fee<br>Stormwater (MS4)<br>Interest | 4.0<br>6.2<br>1.1<br>0.8     | 0.0<br>3.1<br>0.4<br>0.5 | 6.0<br>6.2<br>0.9<br>0.5 | 2.0<br>0.0<br>(0.3)<br>(0.2) | 150.0%<br>100.0%<br>77.3%<br>69.4% |  |  |
| Developer Fees (Water & Sewer)  | 6.0                          | 5.1                      | 6.9                      | 0.9                          | 115.0%                             |  |  |
| Others  | 2.9                          | 0.7                      | 1.2                      | (1.7)                        | 41.4%                              |  |  |
| Subtotal  | \$21.0                       | \$9.8                    | \$21.7                   | \$0.7                        | 103.4%                             |  |  |
| Rate Stabilization Fund Transfer  | \$6.5                        | \$0.0                    | \$6.5                    | \$0.0                        | 100.0%                             |  |  |
| Other Revenue Subtotal  | \$27.5                       | \$9.8                    | \$28.2                   | \$0.7                        | 102.6%                             |  |  |
| Grand Total   | \$426.4                      | \$235.5                  | \$422.5                  | (\$3.9)                      | 99.1%                              |  |  |



# **Expenditures Through April**

(in millions)

7

|   | Revised<br>Budget | Actual<br>(through 4/30) | Percent<br>Complete |
|---|-------------------|--------------------------|---------------------|
| FY 2012   | \$415.4           | \$212.0                  | 51%                 |
| FY 2011   | 403.3             | 209.1                    | 52%                 |
| Historic Average (as a % of actual year-end totals) | N/A               | N/A                      | 55%                 |
|   |                   |                          |                     |



# FY 2012 Operating Budget Projections

(in thousands)

|                                     | FY 2012<br>Revised | FY 2012<br>Actual<br>(4/30/12) | FY 2012<br>Projections | Y 2012<br>ariance | Y/E % of<br>Budget |
|-------------------------------------|--------------------|--------------------------------|------------------------|-------------------|--------------------|
| Personnel Services                  | \$111,114          | \$ 60,226                      | \$ 107,382             | \$<br>3,732       | 97%                |
| Contractual Services                | 79,747             | 35,291                         | 73,516                 | 6,231             | 92%                |
| Water Purchases                     | 31,517             | 15,130                         | 29,400                 | 2,117             | 93%                |
| Chemicals and Supplies              | 29,947             | 13,661                         | 26,112                 | 3,835             | 87%                |
| Utilities                           | 37,446             | 16,027                         | 29,800                 | 7,646             | 80%                |
| Small Equipment                     | 995                | 441                            | 787                    | 208               | 79%                |
| Subtotal O & M Expenditures         | \$290,765          | \$140,776                      | \$ 266,998             | \$<br>23,768      | 92%                |
| Debt Service                        | 102,613            | 58,450                         | 99,627                 | 2,986             | 97%                |
| Payment in Lieu of Taxes            | 16,882             | 9,848                          | 16,882                 | 0                 | 100%               |
| Right of Way                        | 5,100              | 2,975                          | 5,100                  | 0                 | 100%               |
| Subtotal Debt Service & PILOT/ROW   | \$124,595          | \$ 71,273                      | \$ 121,609             | \$<br>2,986       | 98%                |
| Total O & M Expenditures            | \$415,360          | \$212,049                      | \$ 388,606             | \$<br>26,755      | 94%                |
| Less PS Charged to Capital Projects | (14,000)           | (7,588)                        | (13,530)               | (470)             | 97%                |
| Total Net Operating Expenditures    | \$401,360          | \$204,461                      | \$ 375,076             | \$<br>26,285      | 93%                |



## FY 2012 Major Variance Explanation

### Personnel Services - \$3.7M

- Regular Pay Projecting savings from higher vacancy than budgeted (8% vs 3%)
- Overtime Lower expenditure due to tighter controls and milder winter months
- Benefits Lower projection due to
  - Lower health costs and employment taxes; offset by higher retirement benefits due to increased employee awareness.

### Contractual Services - \$6.2 M

Projected savings from various professional services in the areas of the Green LID program, revenue initiatives, energy quick wins; support services for LAN/WAN, Maximo and GIS; other security-related expenses.

### Chemicals & Supplies - \$3.8 M

- Chemicals saving from lower than anticipated spending on ferric chloride, various polymer, caustic soda, and sodium hypochlorite resulting from lower flows
- Anticipated supplies savings mainly from spare parts and other custodial services

### Water Purchases - \$2.1M

Savings attributable to the Washington Aqueduct's hiring delays and lower than anticipated water demand.

### Utilities - \$7.6M

Projected savings in electricity due the adopted purchasing strategy, lower unit prices and decreased consumption; offset by increased fuel expenditure and natural gas unit prices

### Debt Service - \$3.0M

Savings based on the successful issuance of the 2012 Bond Series at lower than anticipated Allin-TIC of 3.27%.



# **Capital Program Disbursement Projections**

(in millions)

11

Revised<br/>BudgetActual<br/>(through 4/30)Percent CompleteFY 2012<br/>Disbursements\$531.7\$260.149%FY 2011\$325.2\$156.648%



## FY 2012 Major Variance Explanation

| 12                      |                                 |                                | \$                    | \$ In tho | usands             |  |
|-------------------------|---------------------------------|--------------------------------|-----------------------|-----------|--------------------|--|
|                         | FY 2012<br>Disbursements Budget |                                |                       |           |                    |  |
| Description             | Annual                          | Actual<br>(through<br>4/30/12) | Annual -<br>Projected | Variance  | Y/E % of<br>Budget |  |
| Wastewater Treatment    | \$ 275,845                      | \$ 137,669                     | \$ 268,667            | \$7,177   | 97%                |  |
| Sanitary Sewer          | 39,922                          | 13,073                         | 24,332                | 15,590    | 61%                |  |
| Combined Sewer Overflow | 132,016                         | 70,249                         | 130,140               | 1,875     | 99%                |  |
| Stormwater              | 2,775                           | 2,626                          | 2,965                 | (189)     | 107%               |  |
| Water                   | 54,461                          | 24,335                         | 47,228                | 7,232     | 87%                |  |
| Washington Aqueduct     | 11,373                          | 3,436                          | 11,373                | 0         | 100%               |  |
| Capital Equipment       | 15,349                          | 8,672                          | 15,349                | 0         | 100%               |  |
| Total Capital Projects  | \$531,741                       | \$ 260,060                     | \$500,053             | \$31,684  | 94.0%              |  |

### Wastewater Treatment

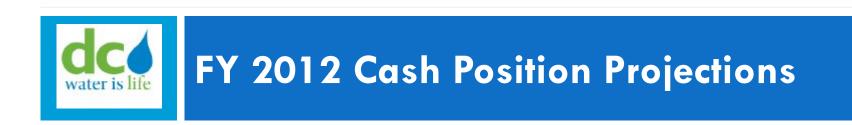
- Projects are on schedule
- 2 Digester contracts awarded later than anticipated, but project still scheduled for start up in late FY 2014
- Under spending in liquid processing program expected to continue through yearend, but does not impact critical aspects of the projects

### Sanitary Sewers

Fiscal year spending will be reduced due to reprioritization of inspection work within the program

### Water

- Water distribution program projected to be 90% of budgeted spending
- Water Pumping and Lead are not likely to recover. Design changes and utility coordination issues at Fort Reno and Bryant street may result in lags to implementation of those contracts.



# **Cash Position Projections**

(in millions)

14

### \$20.5 M excess cash above the operating reserve requirement is projected at year-end

|   | Annual<br>Budget<br>Cash Basis | YTD<br>Actual Cash<br>30-Apr-12 | FY 2012<br>Year End<br>Projection | FY 2012<br>Variance | Y/E % of<br>Budget |
|---|--------------------------------|---------------------------------|-----------------------------------|---------------------|--------------------|
| OPERATING BUDGET  |                                | -                               |                                   |                     |                    |
| Total Cash Provided   | 426,161                        | 235,279                         | 422,285                           | 3,875               | 99%                |
| Total Operating Cash Used   | 276,765                        | 141,954                         | 253,467                           | 23,298              | 92%                |
| Total Other Cash Used   | 123,141                        | 63,499                          | 121,609                           | 1,532               | 99%                |
| Total Cash Used   | 399,906                        | 205,452                         | 375,076                           | 24,830              | 94%                |
| Net Cash Provided (Used) by Operating Act.  | 26,255                         | 29,826                          | 47,209                            | (20,955)            | 180%               |
| CAPITAL BUDGET  |                                |                                 |                                   |                     |                    |
| Total Cash Provided   | 499,195                        | 218,463                         | 467,507                           | 31,688              | 94%                |
| Total Cash Used   | 531,741                        | 260,059                         | 500,053                           | 31,688              | 94%                |
| Net Cash/PAYGO Provided (Used) by Cap. Act.   | (32,546)                       | (41,596)                        | (32,546)                          | -                   | 100%               |
|   | 450.005                        | 450.005                         | 450.005                           |                     | 400%               |
| Beginning Balance, October 1 (Net of Rate Stab. Fu<br>Plus (Less) Operating Surplus | 150,035<br>26,255              | 150,035<br>29.826               | 150,035<br>47,209                 | -<br>(20,954)       | 100%<br>180%       |
| Wholesale Customer Refunds from Prior Years   | (5,250)                        | 29,820                          | (5,661)                           | (20,934)<br>411     | 108%               |
| nterest Earned From Bond Reserve  | (3,230)                        | 220                             | (3,001)                           | 33                  | 87%                |
| Fransfer to Rate Stabilization Fund   | (12,250)                       | 0                               | (12,250)                          | -                   | 100%               |
| Prior Year Federal Billing Reconciliation   | (1,000)                        | (500)                           | (1,000)                           | -                   | 100%               |
| Cash Used for Capital   | (32,546)                       | (41,596)                        | (32,546)                          |                     | <b>\$100%</b>      |
| Balance Attributable to O&M Reserve   | 125,500                        | 137,986                         | 146,011                           | (20.511)            | 16%                |



## **Next Steps**

## □ June:

- Recommendations for FY 2012 Paygo and Rate Stabilization Fund
- Revised FY 2013 Budget proposal
- □ July:
  - Recommendation to Board for Revised FY 2013 operating budget, retail rates, Paygo and Rate Stabilization Fund





## **Personnel Services**

| _ |
|---|
|   |
|   |
|   |

|                             | FY 2012       | FY 2012                                      | FY 2012            | Variance |
|-----------------------------|---------------|--|--------------------|----------|
| Category                    | Revised       | Projection                                   | \$                 | %        |
|                             |               |  |                    |          |
| Authorized Positions        | 1,202         | 1,202  | 0                  | 0%       |
|                             |               |  |                    |          |
| Budgeted/Filled Positions   | 1,171         | 1,103  | 68                 | 6%       |
| Regular                     | 81,573,085    | 80,507,230                                   | 1,065,856          | 1%       |
| Merits                      | 01,373,003    | 00,307,230                                   | 1,005,050          | 1 /0     |
| Bonus                       |               | _  | 0                  |          |
| Overtime                    | 5,016,987     | 4,816,107                                    | 200,880            | 4%       |
| Interns                     | 289,337       | 1,010,101                                    | 289,337            | 100%     |
|                             |               |  |                    |          |
| Sub-Total                   | \$86,879,410  | \$85,323,337                                 | \$1,556,073        | 2%       |
| Fringe Benefits:            |               |  |                    |          |
| Health Insurance            | 9,900,000     | 9,267,842                                    | 632,158            | 6%       |
| Retirement Benefits         | 6,950,000     | 7,466,033                                    | (516,033)          | -7%      |
| Employment Taxes            | 6,694,590     | 4,904,987                                    | 1,789,603          | 27%      |
| Dental Insurance            | 410,000       | 182,359                                      | 227,641            | 56%      |
| Life Insurance              | 130,000       | 119,389                                      | 10,611             | 8%       |
| Optical                     | 150,000       | 118,337                                      | 31,663             | 21%      |
|                             |               | ÷  |                    |          |
| Sub-Total (Fringe Benefits) | \$24,234,590  | \$22,058,947                                 | <u>\$2,175,643</u> | 9%       |
| <b>T</b>                    | <u> </u>      | <u>*************************************</u> | <b>*• 7• • •</b>   | 00/      |
| Total                       | \$111,114,000 | <b>\$107,382,284</b>                         | <b>\$3,731,716</b> | 3%       |
|                             |               |  |                    |          |
| Benefits as a % of Payroll  | 29.71%        | 27.40%                                       | 2.31%              | 8%       |
| Overtime as a % of Payroll  | 6%            | 6%   | 0%                 | 3%       |
| Vacancy Rates               | 3%            | 8%   | -6%                |          |



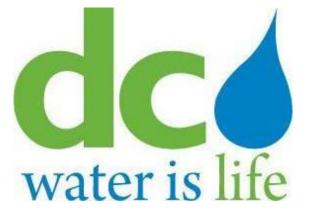
## **Non-Personnel Services**

|               |                              | <b>\$000'</b> s |            |           |       |
|---------------|------------------------------|-----------------|------------|-----------|-------|
|               |                              |                 | FY 20      | 012       |       |
|               |                              | Revised         | Year-End   | Varian    | ice   |
|               |                              | Budget          | Projection | \$        | %     |
|               |                              |                 |            |           |       |
|               | Supplies                     | \$6,014         | \$4,742    | \$1,272   | 21%   |
|               | Chemicals                    | \$23,933        | \$21,370   | \$2,563   | 11%   |
|               | Chemicals & Supplies         | \$29,947        | \$26,112   | \$3,835   | 13%   |
|               |                              |                 |            |           |       |
|               | Automotive Fuel              | \$895           | \$1,111    | (\$216)   | -24%  |
|               | Natural Gas                  | \$937           | \$1,075    | (\$138)   | -15%  |
|               | Electricity                  | \$29,218        | \$20,703   | \$8,515   | 29%   |
|               | Water Usage                  | \$951           | \$2,221    | (\$1,271) | -134% |
|               | Telecommunications           | \$2,075         | \$1,937    | \$138     | 7%    |
|               | Rental                       | \$3,352         | \$2,754    | \$598     | 18%   |
|               | Utilities                    | \$37,427        | \$29,800   | \$7,626   | 20%   |
|               |                              |                 |            |           |       |
|               | <b>Contractual Services</b>  | \$79,747        | \$73,516   | \$6,231   | 8%    |
|               |                              |                 |            |           |       |
|               | Water Purchases              | \$31,517        | \$29,400   | \$2,117   | 7%    |
|               |                              |                 |            |           |       |
|               | Small Equipment              | \$995           | \$787      | \$208     | 21%   |
|               |                              |                 |            |           |       |
| water is life | Total Non-Personnel Services | \$179,631       | \$159,616  | \$20,015  | 11%   |

**ATTACHMENT 3** 

## **District of Columbia** Water and Sewer Authority

## Capital Improvement Program Report



### FY-2012 2<sup>nd</sup> Quarter January 1<sup>st</sup> through March 31<sup>st</sup>, 2012

Board of Directors Environmental Quality and Sewerage Services Committee

> George S. Hawkins, General Manager Leonard R. Benson, Chief Engineer

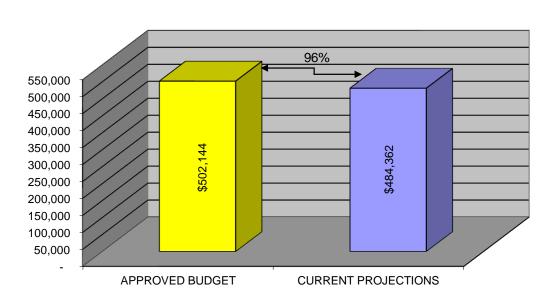
> > May 2012



#### **Program Performance**

Current projected program spending through the end of the fiscal year compared with the approved FY12 projection is shown in the chart below:

#### **Disbursement Projections Summary**



Capital Improvement Program Summary FY12 Approved Budget vs Current Projection

Overall, progress is consistent with baseline projections.

### Priority 1 Projects (Court Ordered, Stipulated Agreements, etc)

On July 11, 2008, DC Water issued notification advising of two issues that had the potential to delay achieving certification of Firm Pumping Capacity at Potomac Pumping Station. One issue, related to a failure of one new electric motor, was resolved, and all new pumping equipment was placed in service prior to the September 1, 2008, Consent Decree compliance date. The second issue, related to performance of the new pumping units under certain conditions, remains under investigation. This issue has prevented the design engineer from certifying Firm Pumping Capacity. A team of experts is working to resolve this issue. Monthly updates are provided to the Environmental Quality and Sewerage Services Committee and to the parties to the Consent Decree.

All other priority 1 projects are on schedule and within budget.



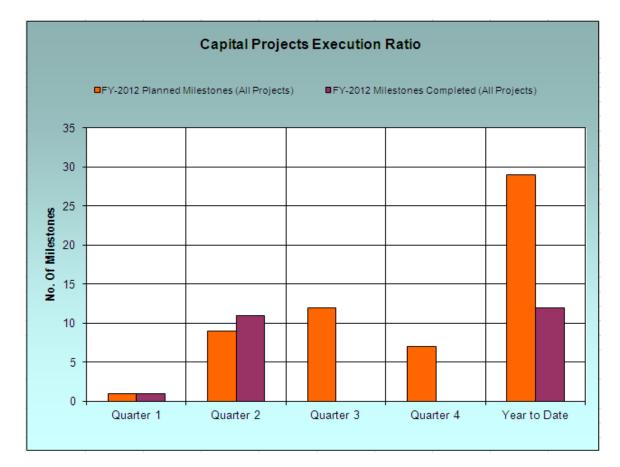
#### Large Contract Actions Anticipated

- Project HC New Warehouse Facility at Blue Plains Construction Contract (\$8M - \$15M) EQ&SS Jul, BOD Sep
- Project FH Discharge Piping Bryant Street Pump Station Construction Contract (\$5M - \$10M), WQ&WS Jul, BOD Sep

Project AZ, CH, JY, TF – Miscellaneous Facilities Upgrades, Phase III Construction Contract (\$10M - \$15M), EQ&SS Jul, BOD Sep



#### Key Performance Indicators, Capital Program



Key performance indicators related to the Capital Improvement Program are shown below.

Note: Capital Projects Execution Ratio measures the completion of critical project milestones for large capital projects during the fiscal year. Critical project milestones include: Design Starts, Construction Starts and Construction Substantial Completion.

Variance Description: For the 2<sup>nd</sup> Quarter, the following milestone variances were noted:

Project N7 – Potomac Interceptor Sewer - Odor Remedy (VA Sites) construction start is delayed by the issuance of building permits for sites in Fairfax and Loudon Counties. Reports on the status of this project are provided each month to the Environmental Quality and Sewerage Services Committee.

Project CY – Job CY01 Div B - Tingey Street Diversion Sewers – This design start milestone was scheduled for the  $4^{th}$  quarter, but was achieved in the  $2^{nd}$  quarter.

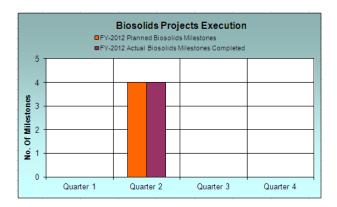
Project S5 – Large Dia. Water Main Internal Repairs 2 – This construction start milestone was scheduled for the  $3^{rd}$  quarter, but was achieved in the  $2^{nd}$  quarter.

Project CY – Job CY04 – Div E - CSO 015-017 Structures/Diversions – This construction start milestone was scheduled for the  $3^{rd}$  quarter, but was achieved in the  $2^{nd}$  quarter.





Note: Water and Sewer Facility Plan KPIs measure the completion of critical project milestones for projects developed through either the Water or the Sewer Facility Plan. For Variance, see note above.



Note: Biosolids Project Execution measures the completion of critical project milestones for the Biosolids projects during the fiscal year.



Note: LTCP Project Execution measures the completion of critical project milestones for the LTCP projects during the fiscal year. Critical project milestones include all those required to meet Consent Decree dates. For Variance, see note above.



For FY12, the following KPI Milestones will be monitored:

| Quarter    | Project | Job Name   | KPI Name   |
|------------|---------|--|--|
| 1st        | UC00    | Filtration Concrete Repairs                        | Design Start Milestone                           |
| 2nd        | BZ00    | Large Valve Replacement Contract 8                 | Construction Substantial Completion              |
|            |         | Div Z - Poplar Point Pumping Sta.                  |  |
| 2nd        | CY00    | Replacement  | Design Start Milestone                           |
| 2nd        | N700    | Potomac Sewer - Odor Remedy (VA Sites)             | Construction Start Milestone                     |
| 2nd        | XA00    | Biosolids Combined Heat and Power (CHP)            | Construction Start Milestone                     |
| 2nd        | XA00    | Biosolids Site Preparation                         | Construction Substantial Completion<br>Milestone |
| 2nd        | XA00    | Biosolids Final Dewatering                         | Construction Start Milestone Contract 1C         |
| 2nd        | XB00    | Centrifuge Thickener Facility                      | Construction Substantial Completion<br>Milestone |
| 2nd<br>2nd | N900    | Small Dia. Watermain Rehab 7-1                     | Construction Start Milestone                     |
| 2nd<br>2nd | FV00    | Lower East Side Interceptor Rehab - Div E          | Construction Start Milestone                     |
| 3rd        | CY00    | Div E - CSO 015-017 Structures/Diversions          | Construction Start Milestone                     |
| 3rd        | F600    | Steel Water Mains Contract 2                       | Design Start Milestone                           |
| 3rd        | F600    | Steel Water Mains - Contract 1                     | Construction Start Milestone                     |
| 3rd        | S500    | Large Dia. Watermain Internal Repairs 2            | Construction Start Milestone                     |
| 3rd        | O100    | Small Dia. Watermain Rehab 9                       | Design Start Milestone                           |
| 3rd        | CY00    | Div I - Main Pumping Sta. Diversions               | Design Start Milestone                           |
| 3rd        | BZ00    | Large Valve Replacement Contract 9                 | Construction Start Milestone                     |
| 3rd        | Q300    | 12 inch Sewer Pope's Branch                        | Construction Start Milestone                     |
| 3rd        | 1800    | Large Valve Replacements 11                        | Design Start Milestone                           |
| 3rd        | DN00    | Sewer Inspection & Cleaning Contract # 9           | Inspection Start Milestone (NTP)                 |
| 3rd        | IN00    | Cleaning/Inspection Upper East Side Sewer          | Inspection Start Milestone (NTP)                 |
| 3rd        | XA00    | Biosolids Final Dewatering                         | Construction Start Milestone Contract 2C         |
| 4th        | CY00    | Div B - Tingey Street Diversions                   | Design Start Milestone                           |
| 4th        | EV00    | Area Substation No. 6                              | Construction Substantial Completion<br>Milestone |
| 4111       | EVUU    | Discharge Piping Bryant Street Pump                | Milestone  |
| 4th        | FH00    | Station  | Construction Start Milestone                     |
| 4th        | GU00    | Crosstown Water Main Rehab                         | Construction Substantial Completion              |
| 4th        | MX00    | SDWM Replacement FY2010 -Contract 090250 with N802 | Construction Substantial Completion              |
| 4th        | N800    | Small Dia. Watermain Rehab Contract 6              | Construction Substantial Completion              |
| 4th        | BR00    | Nitrification RAS Piping Rehabilitation            | Construction Start Milestone                     |



**ATTACHMENT 4** 

# Procurement and Financial System Improvements Project

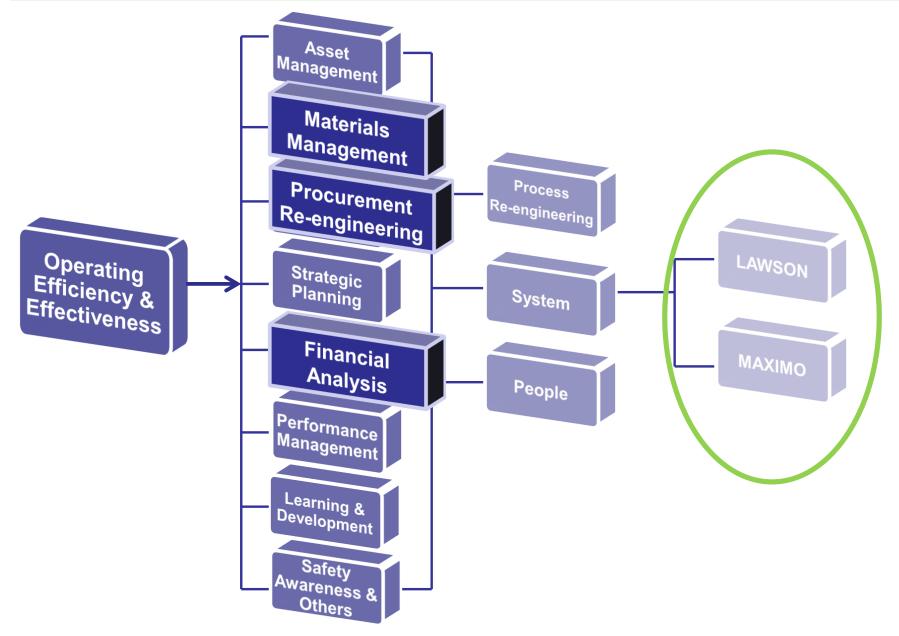
# Finance and Budget Committee May 24, 2012



# **Project Highlights**

- DC Water is embarking on a program to re-tool our procurement personnel and finance staff through implementation of new information technology that will expand the current financial system (Lawson) as well as integrate with our current work order system (Maximo) to re-engineer our inventory management
  - Upgrades to the financial system were completed in the summer of 2011
  - The current system supports the next generation of Lawson tools and modules
- This project represents team effort between the departments of the Chief Financial Officer, Chief Engineer, Procurement, and IT to meet key organizational goals







# **Project Highlights**

- While the existing Lawson business applications meet the basic financial transactional needs and provides minimal procurement functionality, there are a host of additional tools and functionality desired to enhance productivity and improve operational services and efficiencies.
- A project with multiple activities was developed to address the needs of the system users and the organization
- The project is based on a study of the business needs and requirements or the Procurement and Finance departments as well as ongoing efforts identified within the Asset Management Program.



# **Project Benefits**

## PROCUREMENT:

- Improve internal and external service levels for procurement & warehousing
  - Re-engineer the manual procurement processes to improve vendor sourcing, contract monitoring and reporting and reduce procurement cycle time, making it easier to do business with DC Water
  - Reduce operating costs
  - Support Asset Management through materials management proven technologies and updated procedures
    - Streamline the process of moving materials to improve access to inventory and accountability
    - Reduce operating maintenance costs as parts will be available when needed, and maintenance productivity will increase
  - Reduce procurement life cycle
    - Improved support to internal stakeholders



# **Project Benefits**

### FINANCE:

- Implement an integrated budget process to improve the operating budget development, monitoring and reporting processes
  - Improve reporting capabilities
  - Reduce redundant manual work
- Enhance customer/stakeholder services
  - Provide electronic payment to vendors (no manual checks)
  - Implement an integrated tracking system for grant utilization and wholesale customer billings that will eliminate the manual processes currently undertaken
  - Greatly improve financial and procurement reporting capabilities
  - Security enhancements to system
  - Eliminate manual tracking of various functions (such as travel expenses)
  - Moves DC Water further toward a paperless environment
- Support Asset Management through better integration with Maximo tool



# **System Enhancements**

To achieve these goals, DC Water will revise its current practices in three ways:

- Purchase and install new technology tools
  - Purchase Lawson software
  - Develop and integrate Lawson tools with existing system as well as Maximo (for materials management improvements)
- Re-engineer procurement and budgeting processes
  - New tools will provide the opportunity to adopt best practices which will result in process improvements
- Examine existing organizational structure
  - New business processes and technology may provide opportunities to reduce redundancies and provide greater service to stakeholders





- This project will be implemented over a 2 year period and should be completed within the first quarter of FY 2014
  - Interim milestone: inventory management fully operational in time to support the new warehouse planned for completion at Blue Plains in the 4<sup>th</sup> quarter of FY 2013.
  - The various Lawson tools support both the interim and final milestones and integrate with Maximo to provide a "best of breed" solution for the functions it performs.





|                                      | Vendor | Estimate    |
|--------------------------------------|--------|-------------|
| Software                             |        | \$ 705,000  |
|                                      | Lawson | 525,000     |
|                                      | Other  | 180,000     |
| Process development & implementation |        | \$2,115,000 |
|                                      | Lawson | 1,715,000   |
|                                      | Maximo | 400,000     |
| Other                                |        | 255,000     |
| Total                                |        | \$3,075,000 |

•The budgets exist within the current 10 year CIP within several Information Technology projects.

• An increase in the annual maintenance fee will be required and will be determined through negotiations

#### **ATTACHMENT 5**

#### DC WATER AND SEWER AUTHORITY BOARD OF DIRECTORS CONTRACTOR FACT SHEET

#### **ACTION REQUESTED**

#### GOODS AND SERVICES MODIFICATION

#### Lawson Financial and Procurement System Improvements

(Joint Use)

Approval to modify the Lawson Software End User Agreement in the amount of \$2,250,00.00.

#### CONTRACTOR/SUB/VENDOR INFORMATION

| PRIME:<br>Lawson Software Inc<br>389 Saint Peter Street<br>Saint Paul, MN 55102-1313 | SUBS:<br>N/A | PARTICIPATION:<br>N/A |
|--|--------------|-----------------------|
|--|--------------|-----------------------|

#### **DESCRIPTION AND PURPOSE**

| Original Contract Value:: | \$700,000                           |
|---------------------------|-------------------------------------|
| Original Contract time:   | January 1, 2011 – December 31, 2012 |
| No. of Option Years:      | 3                                   |
| Modification Value:       | \$2,250,000                         |
| Modification Dates:       | June 15, 2012 – December 31, 2013   |

#### **Purpose of the Contract:**

The purpose of the Lawson contract is to provide products, services, support, and maintenance for DC Water's financial and procurement system.

#### Modification Scope:

The purpose of the modification request is to purchase, install and implement software to apply new solutions in the following areas—logistics, procurement, contract administration, grants management, budgeting, and reporting. This project represents a partnership (team) between the Chief Financial Officer, Engineering, Procurement, and IT to meet key organizational goals. The scope of the modification is DC Water wide. Based on the enhancements, DC Water will achieve efficiencies in procurement, finance, and logistics that will impact all departments within the Authority.

#### Spending Previous Year:

- Cumulative Contract Value: (01/01/2011 to 12/31/2012) \$700,000.00
- Cumulative Contract Spending: (01/01/2011 to 04/30/2012) \$179,963.91

#### **Contractor's Past Performance**

The contractor's performance has been satisfactory.

#### **PROCUREMENT INFORMATION**

| Contract Type:            | Fixed Price Labor Hour | Award Based On:  | Sole Source      |
|---------------------------|------------------------|------------------|------------------|
| Commodity:                | Financial System       | Contract Number: | WAS-11-012-AA-GA |
| <b>Contractor Market:</b> | NA                     |                  |                  |

| BODG  |   | N  |   |   |
|---|---|--|---|---|
| Capital (EG4)   | Department:                               | Finance  | 2   |   |
| Capital Equipment (I.T.)                                    | Department H                              | ead:   | Olu Adebo                                 |   |
| pject: Lawson Financial and Procurement System Improvements |   |  |   |   |
|   | Capital (EG4)<br>Capital Equipment (I.T.) | Capital (EG4)Department:Capital Equipment (I.T.)Department H | Capital Equipment (I.T.) Department Head: | Capital (EG4)       Department:       Finance         Capital Equipment (I.T.)       Department Head:       Olu Adebo |

#### ESTIMATED USER SHARE INFORMATION

| User                                    | Share % | Dollar Amount |
|---|---------|---------------|
| District of Columbia                    | 73.19%  | \$1,646,775   |
| Washington Suburban Sanitary Commission | 20.22%  | \$ 454,950    |
| Fairfax County                          | 4.28%   | \$ 96,300     |
| Loudoun County & Potomac Interceptor    | 2.31%   | \$ 51,975     |
| Total Estimated Dollar Amount           | 100.00% | \$2,250,000   |

Yvette Downs / Date

Director of Finance & Budget

5/18/12 Date

Rosalind R. Inge Director of Procurement

5/18/12 Date

Olu Adebo Chief Financial Officer

George S. Hawkins General Manager

Date

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**ATTACHMENT 6** 

### D.C. WATER AND SEWER AUTHORITY BOARD OF DIRECTORS FINANCE AND BUDGET FEBRUARY COMMITTEE MEETING

Thursday, June 28, 2012; 11:00 a.m. Blue Plains Wastewater Treatment Plant 5000 Overlook Avenue, SW, DC AGENDA

| Call to Order                     | Chairman                     |
|-----------------------------------|------------------------------|
| May 2012 Financial Report         | Director of Finance & Budget |
| Action Items                      | Chairman                     |
| Agenda for July Committee Meeting | Chairman                     |
| Adjournment                       | Chairman                     |

\*Detailed agenda can be found on DC Water's website at www.dcwater.com/about/board\_agendas.cfm